



Des Moines Independent Community School District
Division of Purchasing
1915 Prospect Road, Suite 1200
Des Moines, Iowa 50310
Phone (515)242-7751 Fax (515)242-7550

February 22, 2016

Decker Sporting Goods
4850 4th Street
Mason City, IA. 50401
Mr. Barry Cory / Co-Owner

Re: Bld # B7026 Sporting Goods & Equipment– Second Extension

Mr. Cory,

The Des Moines Public Schools is seeking to exercise its renewal option for the above mentioned bid. This will be the second extension of this option, with the contract period beginning July 1, 2016 and ending on June 30, 2017. Enclosed is a copy of the District's Form of Proposal, detailing the items which were on this bid, as well as the, general terms and conditions associated with this bid.

We ask all suppliers to review their pricing structures prior to submitting renewal proposals. The District will again consider any program that may reduce its costs through process improvement, ordering methodology, patterns, etc. Conversely, any planned increase may require the District to employ its option to place the product category out for bid solicitation.

The District appreciates your past service. We look forward to continuing our business relationship with you in the months and years to come. Please complete and sign the attached document, and return the signed Proposal for 2016-2017 no later than March 21, 2016 to:

Des Moines Public Schools – Purchasing Department
1200 Prospect Road Suite 1200
Des Moines, IA. 50310

Sincerely

Mark Mattiussi

Purchasing Agent
Des Moines Public Schools

Non – Discrimination Policy:

It is the policy of the Des Moines Community School District not to illegally discriminate on the basis of race, color, national origin, sex, disability, religion, creed, age (for employment), marital status (for programs), sexual orientation, gender identity and socioeconomic status (for programs) in its educational programs and its employment practices. There is a grievance procedure for processing complaints of discrimination. If you believe you have been discriminated against or treated unjustly, please contact the Equity Coordinator, Isalah McGee at 2323 Grand Avenue, Des Moines, IA 50312, 515-242-7662 Isalah.mcgee@dmschools.org Section 504 34 CFR 104.8, Title IX 34 CFR 106.9, OCR Guidelines IV.O and V.C

Debarment Policy:

The District is prohibited from entering into a contract where an organization or, its principals are presently debarred, suspended, proposed for debarment, declared ineligible, or voluntarily excluded from participation in this transaction by any Federal, State or Local department or agency.

Payment Policy:

The District plans to pay Awardee (s) using a procurement or virtual credit card, or may make payments by electronic funds transfer and recommends that Contractors accept one of these forms of payment

Acknowledgement & Certification:

Awardee(s) must agree to complete and sign the Acknowledgement & Certification regarding their staff's ability to be in contact with the student population.

**FORM OF PROPOSAL**

Des Moines Independent Community School District -- Division of Purchasing
 1915 Prospect Road Suite 1200, Des Moines, IA 50310
 Phone (515)242-7751 Fax (515)242-7550

No: B7026

Date Issued: 6/10/14

Date Due: 6/25/14

Time: 3:00 p.m.

SEALED BIDS SUBJECT TO THE TERMS AND CONDITIONS SPECIFIED WILL BE RECEIVED AT THE ABOVE OFFICE UNTIL, BUT NOT LATER THAN, THE DATE AND TIME ABOVE STATED AND THEN PUBLICLY OPENED FOR FURNISHING THE FOLLOWING SUPPLIES, EQUIPMENT AND/OR SERVICE F.O.B. DESTINATION. *Mark Mattiussi, Purchasing Agent*

SECOND Extension FY 16-17**Pricing Schedule (Core Items)**

Quote the Core List as per attached worksheet (Attachment B) and in unit of measure listed not necessarily in the unit of measure sold

Pricing Schedule (Non-Core Items)

Non-core list items list percent % markup based Manufacturer's costs.

Baseball Equipment	40	%
Basketball Equipment	40	%
Bowling Equipment	0	%
Cross Country Equipment	40	%
Football Equipment	40	%
Golf Equipment	30	%
Tennis Equipment	30	%
Track & Field Equipment	40	%
Soccer Equipment	40	%
Softball Equipment	40	%
Swimming & Diving Equipment	0	%
Volleyball Equipment	40	%
Wrestling Equipment	40	%

The undersigned bidder certifies, by responding to this proposal, that neither it nor its principals are presently debarred, suspended, proposed for debarment, declared ineligible, or voluntarily excluded from participation in this transaction by any Federal, State or Local department or agency. Further, it is the policy of the Des Moines Community School District not to illegally discriminate on the basis of race, color, national origin, sex, disability, religion, creed, age (for employment), marital status (for programs), sexual orientation, gender identity and socioeconomic status (for programs) in its educational programs and its employment practices. There is a grievance procedure for processing complaints of discrimination. If you believe you have been discriminated against or treated unjustly, please contact the Equity Coordinator, Isalah McGee at 2323 Grand Avenue, Des Moines, IA 50312, 515-242-7662 Isalah.mcgee@dmschools.org Section 504 34 CFR 104.8, Title IX 34 CFR 106.9, OCR Guidelines IV.O and V.C. Also the District plans to pay Seller using a procurement or virtual credit card, or may make payments by electronic funds transfer and recommends that Contractors accept one of these forms of payment. Finally by signing this document the Seller and their agent(s) have read, understand and will comply with the District's Acknowledgement & Certification requirements as detailed below. Delivery shall be made as requested by Individual sites.

Company Name: **Decker Sporting Goods** Street Address: **4850-4TH ST SW**
 Representative Name: *Barry Cory* (Sign) **3/17/16** City: **Mason City** State: **IA** Zip: **50401**
 Representative Title: **Co-owner** Phone: **800-728-7423** Fax: **641-423-9423**

SUBJECT TO THE TERMS AND CONDITIONS @ <http://www.dmschools.org/wp-content/uploads/2014/11/General-Terms-n-Conditions-New.pdf>
 THIS FORM AND EACH ADDITIONAL FORM OF PROPOSAL, IF ANY, MUST BE SIGNED.

Des Moines Public Schools



Exhibit B

Sporting Goods & Equipment-Core List

Decker Sports

Description	Mason City, IA FY14-15	Mason City, IA FY15-16	Mason City, IA FY16-17
Core List			
<u>Baseball</u>			
Balls			
Diamond	\$ 52.60	\$ 56.00	\$ 56.00
Manufacturer	NFHS	NFHS	NFHS
Model			
Spalding	\$ 52.52	\$ 65.00	\$ 65.00
Manufacturer	NFHS	NFHS	NFHS
Model			
Machine	\$ 28.00	\$ 30.00	\$ 30.00
Manufacturer	JUGS	JUGS	JUGS
Model	B1000	B1000	B1000
Bats	\$ 180.00	\$ 188.00	\$ 188.00
Manufacturer	Rawlings	Rawlings	Rawlings
Model	5150	5150	5150
Helmets			
Batting	\$ 16.00	\$ 16.75	\$ 16.75
Manufacturer	Rawlings	Rawlings	Rawlings
Model	CFBH	CFBH	CFBH
Catching	\$ 75.00	\$ 78.00	\$ 78.00
Manufacturer	Diamond Edge	Diamond Edge	Diamond Edge
Model			
Chest Protector	\$ 24.00	\$ 25.00	\$ 25.50
Manufacturer	United Athletic	United Athletic	United Athletic
Model	UBP30	UBP30	UBP30
Catchers Mit	\$ 80.00	\$ 84.00	\$ 84.00
Manufacturer	Wilson	Wilson	Wilson
Model	Game Ready	Game Ready	Game Ready
Shin guards	\$ 29.00	\$ 30.25	\$ 30.25
Manufacturer	United Athletic	United Athletic	United Athletic
Model	ULG30	ULG30	ULG30
Bases	\$ 65.00	\$ 68.00	\$ 68.00
Manufacturer	Adams	Adams	Adams
Model	6200ML/ Each	6200ML/ Each	6200ML/ Each
Home Plate	\$ 19.95	\$ 20.75	\$ 21.00
Manufacturer	United Athletic	United Athletic	United Athletic
Model	UB031	UB031	UB031
Pitching rubber	\$ 15.00	\$ 15.00	\$ 15.00
Manufacturer	United Athletic	United Athletic	United Athletic

Des Moines Public Schools

Decker Sports

Decker Sports

Decker Sports

Description	Mason City, IA FY14-15	Mason City, IA FY15-16	Mason City, IA FY16-17
Model	UB040	UB040	UB040
Field rakes	\$ 60.00	\$ 62.50	\$ 62.50
Manufacturer	Blazer	Blazer	Blazer
Model	1795	1795	1795
Field paint	\$ 3.75	\$ 4.00	\$ 4.00
Manufacturer	Athletic Spec Ties	Athletic Spec Ties	Athletic Spec Ties
Model	WLPW case /12	WLPW case /12	WLPW case /12
Batting Tees	\$ 18.00	\$ 18.75	\$ 18.75
Manufacturer	United Athletic	United Athletic	United Athletic
Model	UB050	UB050	UB050
Radar gun	\$ 150.00	\$ 156.00	\$ 156.00
Manufacturer	Pocket Radar	Pocket Radar	Pocket Radar
Model			
Batter's box template	\$ 210.00	\$ 219.00	\$ 219.00
Manufacturer	Stackhouse	Stackhouse	Stackhouse
Model	BBT36	BBT36	BBT36
Field quick dry material	\$ 260.00	\$ 270.00	\$ 270.00
Manufacturer	RainOut	RainOut	RainOut
Model	Bucket = 40 bags	Bucket = 40 bags	Bucket = 40 bags
Chalk			
Manufacturer			
Model			
Chalk machine	\$ 95.00	\$ 95.00	\$ 96.50
Manufacturer	Stackhouse	Stackhouse	Stackhouse
Model	LTW25	LTW25	LTW25
Clay-mound repair			
Manufacturer			
Model			
Scorebook	\$ 4.50	\$ 4.50	\$ 4.50
Manufacturer	Blazer	Blazer	Blazer
Model	BR504	BR504	BR504
<u>Basketball</u>			
Ball	\$ 38.00	\$ 45.00	\$ 45.00
Manufacturer: Spalding	Spalding	Spalding	Spalding
Model: TF1000 Legacy (B/G)	TF1000 Legacy	TF1000 Legacy	TF1000 Legacy
Score book			
Manufacturer:			
Model:			
Nets	\$ 6.00	\$ 6.00	\$ 6.00
Manufacturer:	Bison	Bison	Bison
Model:	BA100	BA100	BA100
Racks & cages	\$ 85.00	\$ 89.00	\$ 89.00
Manufacturer:	Bison	Bison	Bison

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Decker Sports

Decker Sports

Decker Sports

Description	Mason City, IA FY14-15	Mason City, IA FY15-16	Mason City, IA FY16-17
Model:	BA100	BA100	BA100
Traction base & refills	\$ 120.00	\$ 125.00	\$ 125.00
Manufacturer:	Slip-Nott	Slip-Nott	Slip-Nott
Model:			
Backboard-Rectangular Rpl	\$ 550.00	\$ 572.00	\$ 572.00
Manufacturer:	Bison	Bison	Bison
Model:	BA42E	BA42E	BA42E
Backboard-Padding	\$ 190.00	\$ 198.00	\$ 198.00
Manufacturer:	Bison	Bison	Bison
Model:	BA68F	BA68F	BA68F
Breakway rim	\$ 175.00	\$ 182.00	\$ 182.00
Manufacturer:	Bison	Bison	Bison
Model:	BA32	BA32	BA32
<u>Football</u>			
Ball # 1	\$ 49.00	\$ 55.00	\$ 55.00
Manufacturer: Spalding	Spalding	Spalding	Spalding
Model: Advance J15V	Advance	Advance	Advance
Ball # 2	\$ 35.00	\$ 39.00	\$ 39.00
Manufacturer: Spalding	Spalding	Spalding	Spalding
Model: Advance J15V Silver	Silver	Silver	Silver
Helmet #2	\$ 210.00	\$ 215.00	\$ 215.00
Manufacturer: Schutt	Schutt	Schutt	Schutt
Model:	XP Pro	XP Pro	XP Pro
Replacement facemask	\$ 35.00	\$ 35.00	\$ 35.00
Manufacturer:	Schutt	Schutt	Schutt
Model:	753003CC	753003CC	753003CC
Helmet hardware	\$ 195.00	\$ 195.00	\$ 195.00
Manufacturer:	Schutt	Schutt	Schutt
Model:	7759000078	7759000078	7759000078
Spider shoulder pad	\$ 20.00	\$ 20.00	\$ 20.00
Manufacturer:	Champro	Champro	Champro
Model:	PSPCL	PSPCL	PSPCL
Mouth guard	\$ 0.60	\$ 0.60	\$ 0.60
Manufacturer:	Mueller	Mueller	Mueller
Model:	1310XX	1310XX	1310XX
Padding			
Thigh	\$ 8.00	\$ 8.50	\$ 8.50
Thigh Pad Manufacturer	Alleson	Alleson	Alleson
Model	3FTPA (Pair)	3FTPA (Pair)	3FTPA (Pair)
Hip	\$ 9.00	\$ 9.50	\$ 9.50
Hip Pad Manufacturer	Alleson	Alleson	Alleson
Model	3FHFA (set) w/tail	3FHFA (set) w/tail	3FHFA (set) w/tail
Knee	\$ 4.00	\$ 4.50	\$ 4.50

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Decker Sports

Description	Mason City, IA FY14-15	Mason City, IA FY15-16	Mason City, IA FY16-17
Knee Pad Manufacturer	Alleson	Alleson	Alleson
Model	3FKPA	3FKPA	3FKPA
Tail	See Hip	See Hip	See Hip
Tail Pad Manufacturer			
Model			
Belts	\$ 0.99	\$ 1.25	\$ 1.25
Manufacturer:	Champro	Champro	Champro
Model:	FWB	FWB	FWB
Rib protector / flak jacket	\$ 20.00	\$ 21.00	\$ 21.00
Manufacturer:	Champro	Champro	Champro
Model:	FRPAL	FRPAL	FRPAL
Tees			
P.A.T.	\$ 2.75	\$ 2.95	\$ 2.95
P.A.T. Manufacturer:	Champro	Champro	Champro
Model:	A101H	A101H	A101H
Kick Off	\$ 2.75	\$ 2.90	\$ 2.95
Kick Off Manufacturer:	Champro	Champro	Champro
Model:	A100H	A100H	A100H
Kicking Cage	\$ 80.00	\$ 85.00	\$ 85.00
Manufacturer:	Champro	Champro	Champro
Model:	NF1	NF1	NF1
Scrimmage helmet covers	\$ 5.00	\$ 5.25	\$ 5.25
Manufacturer:	Champro	Champro	Champro
Model:	FXA11	FXA11	FXA11
Handheld blocking shields	\$ 65.00	\$ 68.00	\$ 68.00
Manufacturer:	HADAR	HADAR	HADAR
Model:	VSS15	VSS15	VSS15
Down markers & chains	\$ 355.00	\$ 360.00	\$ 360.00
Manufacturer:	Stackhouse	Stackhouse	Stackhouse
Model:	FHCS	FHCS	FHCS
End zone plyons	\$ 25.00	\$ 25.00	\$ 25.00
Manufacturer:	Stackhouse	Stackhouse	Stackhouse
Model:	FCPW	FCPW	FCPW
Sideline yard markers	\$ 130.00	\$ 135.00	\$ 135.00
Manufacturer:	Champro	Champro	Champro
Model:	A102S	A102S	A102S
Quarterback wrist bands	\$ 5.00	\$ 5.00	\$ 5.00
Manufacturer:	Adams	Adams	Adams
Model:	WC1	WC1	WC1
Soccer			
Balls			
Practice	\$ 18.00	\$ 18.00	\$ 18.00
Manufacturer: Brine	Select	Select	Select

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Description	Mason City, IA FY14-15	Mason City, IA FY15-16	Mason City, IA FY16-17
Model: Phantom Game/Champ.	2551367	2551367	2551367
Nets	\$ 125.00	\$ 130.00	\$ 130.00
Manufacturer:	Stackhouse	Stackhouse	Stackhouse
Model:	SPNO	SPNO	SPNO
Net Velcro tie-downs	\$ 0.50	\$ 0.50	\$ 0.50
Manufacturer:	Stackhouse	Stackhouse	Stackhouse
Model:	SQT	SQT	SQT
Corner Flags	\$ 35.00	\$ 35.00	\$ 35.00
Manufacturer:	Champro	Champro	Champro
Model:	A197RB (set of 4)	A197RB (set of 4)	A197RB (set of 4)
Ball bag	\$ 3.00	\$ 4.00	\$ 4.00
Manufacturer:	Champro	Champro	Champro
Model:	A303	A303	A303
Low profile cones	\$ 0.50	\$ 0.50	\$ 0.50
Manufacturer:	Champro	Champro	Champro
Model:	A134B	A134B	A134B
Colored practice pinnies	\$ 3.00	\$ 3.00	\$ 3.00
Manufacturer:	Champro	Champro	Champro
Model:	FV	FV	FV
Colors:	Multiple see catalog	Multiple see catalog	Multiple see catalog
<u>Softball</u>			
Balls			
Balls - Game	\$ 49.00	\$ 59.50	\$ 59.50
Manufacturer:Dudley	Dudley	Dudley	Dudley
Model: 12"	4H311Y	4H311Y	4H311Y
Balls - Indoor	\$ 40.00	\$ 42.00	\$ 42.00
Manufacturer:Dudley	United Athletic	United Athletic	United Athletic
Model: 12"	UCSB62	UCSB62	UCSB62
Balls - Machine	\$ 35.00	\$ 36.50	\$ 36.50
Manufacturer:	Jugs	Jugs	Jugs
Model:	2015	2015	2015
Bats Jr High	\$ 150.00	\$ 150.00	\$ 150.00
Manufacturer: Easton	Easton	Easton	Easton
Model: FS3	FS3	FS3	FS3
Bats Sr. High	\$ 240.00	\$ 250.00	\$ 250.00
Manufacturer:	Easton	Easton	Easton
Model:	FS1	FS1	FS1
Batting tees	\$ 18.00	\$ 18.75	\$ 18.75
Manufacturer:	United Athletic	United Athletic	United Athletic
Model:	UB050	UB050	UB050
Soft toss net	\$ 189.00	\$ 198.00	\$ 198.00
Manufacturer: Big Mouth	Big Mouth	Big Mouth	Big Mouth
Model: Big Mouth 7 x 7	Bow BM 7x7	Bow BM 7x7	Bow BM 7x7

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Decker Sports

Description	Mason City, IA FY14-15	Mason City, IA FY15-16	Mason City, IA FY16-17
Soft toss replacement net	\$ 59.00	\$ 61.50	\$ 61.50
Manufacturer: Big Mouth	Big Mouth	Big Mouth	Big Mouth
Model: Big Mouth 7 x 7	Bow BM 7x7	Bow BM 7x7	Bow BM 7x7
Helmets - Batting	\$ 30.00	\$ 32.00	\$ 32.00
Manufacturer:	Rawlings	Rawlings	Rawlings
Model:	CFBH w/ Mask	CFBH w/ Mask	CFBH w/ Mask
Helmets - Catching	\$ 31.00	\$ 33.00	\$ 33.00
Manufacturer:	United Athletic	United Athletic	United Athletic
Model:	UUCT13	UUCT13	UUCT13
Chest protectors	\$ 22.00	\$ 23.00	\$ 23.00
Manufacturer:	United Athletic	United Athletic	United Athletic
Model:	UBP35	UBP35	UBP35
Catcher's mit	\$ 85.00	\$ 89.00	\$ 89.00
Manufacturer:	Wilson	Wilson	Wilson
Model:	Game Ready	Game Ready	Game Ready
Catcher's shin guard	\$ 24.00	\$ 25.00	\$ 25.00
Manufacturer:	United Athletic	United Athletic	United Athletic
Model:	ULG35	ULG35	ULG35
Home plate	\$ 13.00	\$ 20.75	\$ 20.75
Manufacturer:	United Athletic	United Athletic	United Athletic
Model:	UB031	UB031	UB031
Bases	\$ 65.00	\$ 68.00	\$ 68.00
Manufacturer:	Adams	Adams	Adams
Model:	6200ML/Ea	6200ML/Ea	6200ML/Ea
Pitching rubber	\$ 15.00	\$ 15.00	\$ 15.00
Manufacturer:	United Athletic	United Athletic	United Athletic
Model:	UB040	UB040	UB040
Field rakes	\$ 60.00	\$ 62.50	\$ 62.50
Manufacturer:	Blazer	Blazer	Blazer
Model:	1795	1795	1795
Field paint	\$ 3.75	\$ 4.00	\$ 4.00
Manufacturer:	ATHLTIC Specialties	ATHLTIC Specialties	ATHLTIC Specialties
Model:	WLPW 12/case	WLPW 12/case	WLPW 12/case
Batting tees	\$ 18.00	\$ 18.75	\$ 18.75
Manufacturer:	United Athletic	United Athletic	United Athletic
Model:	UB050	UB050	UB050
Radar gun	\$ 150.00	\$ 156.00	\$ 156.00
Manufacturer:	Pocket Radar	Pocket Radar	Pocket Radar
Model:			
Batter's box template	\$ 210.00	\$ 219.00	\$ 219.00
Manufacturer	Stackhouse	Stackhouse	Stackhouse
Model	BBT36	BBT36	BBT36
Field quick dry material	\$ 260.00	\$ 270.00	\$ 270.00
Manufacturer	Rain Out	Rain Out	Rain Out

Description	Mason City, IA FY14-15	Mason City, IA FY15-16	Mason City, IA FY16-17
Model	Bucket = 40 bags	Bucket = 40 bags	Bucket = 40 bags
Chalk machine	\$ 95.00	\$ 99.00	\$ 99.00
Manufacturer	Stackhouse	Stackhouse	Stackhouse
Model	LTW25	LTW25	LTW25
Scorebooks	\$ 4.50	\$ 4.50	\$ 4.50
Manufacturer	Blazer	Blazer	Blazer
Model	BR504	BR504	BR504
<u>Tennis</u>			
Balls-Games	\$ 3.33	\$ 3.60	\$ 3.60
Manufacturer: Wilson	Wilson	Wilson	Wilson
Model: US Open	US Open 3/can	US Open 3/can	US Open 3/can
Machine			
Manufacturer:			
Model:			
Scorebooks	\$ 5.00	\$ 5.00	\$ 5.00
Manufacturer	Blazer	Blazer	Blazer
Model	5130 Big Red One	5130 Big Red One	5130 Big Red One
Description; 11 game set - 6 singles / 5 doubles (big red one)	Specified	Specified	Specified
Ball retrievers	\$ 30.00	\$ 30.00	\$ 30.00
Manufacturer	Martin	Martin	Martin
Model	THOP	THOP	THOP
Nets	\$ 150.00	\$ 155.00	\$ 155.00
Manufacturer	Martin	Martin	Martin
Model	T75	T75	T75
Center straps	\$ 6.50	\$ 6.75	\$ 6.75
Manufacturer	Martin	Martin	Martin
Model	TS1	TS1	TS1
Court rollers	\$ 100.00	\$ 105.00	\$ 105.00
Manufacturer	Blazer	Blazer	Blazer
Model	1798	1798	1798
Score flp displays	\$ 22.00	\$ 22.00	\$ 22.50
Manufacturer	Martin	Martin	Martin
Model	FAS1	FAS1	FAS1
<u>Track & Field</u>			
Aluminum batons	\$ 2.50	\$ 2.50	\$ 2.50
Manufacturer	Blazer	Blazer	Blazer
Model	1002	1002	1002
Replacement spikes 1/8"	\$ 8.00	\$ 8.00	\$ 8.00
Manufacturer	Blazer	Blazer	Blazer
Model	7189-1/8 Bag 100	7189-1/8 Bag 100	7189-1/8 Bag 100
Replacement spikes 1/4"	\$ 8.00	\$ 8.00	\$ 8.00
Manufacturer	Blazer	Blazer	Blazer

Des Moines Public Schools

Decker Sports

Decker Sports

Decker Sports

Description	Mason City, IA FY14-15	Mason City, IA FY15-16	Mason City, IA FY16-17
Model	7189-1/4 Bag 100	7189-1/4 Bag 100	7189-1/4 Bag 100
Spike wrenches	\$ 4.00	\$ 4.00	\$ 4.25
Manufacturer	Blazer	Blazer	Blazer
Model	7182	7182	7182
Hurrdles	\$ 95.00	\$ 98.00	\$ 98.00
Manufacturer	Blazer	Blazer	Blazer
Model	1140	1140	1140
High jump standards	\$ 375.00	\$ 385.00	\$ 385.00
Manufacturer	Blazer	Blazer	Blazer
Model	1212	1212	1212
High jump bars	\$ 60.00	\$ 65.00	\$ 65.00
Manufacturer	Blazer	Blazer	Blazer
Model	1501	1501	1501
High jump pits	\$ 4,000.00	\$ 4,200.00	\$ 4,200.00
Manufacturer	Blazer	Blazer	Blazer
Model	1232	1232	1232
Starting blocks	\$ 80.00	\$ 80.00	\$ 80.00
Manufacturer	Blazer	Blazer	Blazer
Model	1110	1110	1110
Starting block carts	\$ 250.00	\$ 250.00	\$ 250.00
Manufacturer	Blazer	Blazer	Blazer
Model	1127	1127	1127
Discus	\$ 115.00	\$ 115.00	\$ 115.00
Manufacturer	Blazer	Blazer	Blazer
Model	1315	1315	1315
Discus carry bags	\$ 10.00	\$ 10.00	\$ 10.00
Manufacturer	Blazer	Blazer	Blazer
Model	2155	2155	2155
Discus cage w/ netting	\$ 1,800.00	\$ 1,850.00	\$ 1,850.00
Manufacturer	Blazer	Blazer	Blazer
Model	1420	1420	1420
Discus circle	\$ 135.00	\$ 135.00	\$ 135.00
Manufacturer	Blazer	Blazer	Blazer
Model	1265	1265	1265
Shot	\$ 25.00	\$ 25.00	\$ 25.00
Manufacturer	Blazer	Blazer	Blazer
Model	1980	1980	1980
Shot toe board	\$ 200.00	\$ 200.00	\$ 200.00
Manufacturer	Blazer	Blazer	Blazer
Model	1250	1250	1250
Shot carry bags	\$ 10.00	\$ 10.00	\$ 10.00
Manufacturer	Blazer	Blazer	Blazer
Model	2155	2155	2155
Shot & Discus transport cart	\$ 550.00	\$ 550.00	\$ 550.00

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Decker Sports

Description	Mason City, IA FY14-15	Mason City, IA FY15-16	Mason City, IA FY16-17
Manufacturer	Blazer	Blazer	Blazer
Model	1124	1124	1124
Measuring tapes	\$ 25.00	\$ 25.00	\$ 25.00
Manufacturer	Blazer	Blazer	Blazer
Model	1730	1730	1730
Stop watches	\$ 25.00	\$ 25.00	\$ 25.00
Manufacturer	Robic	Robic	Robic
Model	SC606W	SC606W	SC606W
Starter pistol	\$ 115.00	\$ 120.00	\$ 120.00
Manufacturer	Gill	Gill	Gill
Model	22 Caliber 42510	22 Caliber 42510	22 Caliber 42510
Starter pistol shells .22 caliber	\$ 15.00	NA	NA
Manufacturer	Stackhouse	Stackhouse	Stackhouse
Model	TWBA22	TWBA22	TWBA22
Starter pistol shells .32 caliber	\$ 15.00	NA	NA
Manufacturer	Stackhouse	Stackhouse	Stackhouse
Model	TWBA22	TWBA22	TWBA22
Sand pit rakes	\$ 60.00	\$ 62.50	\$ 62.50
Manufacturer	Blazer	Blazer	Blazer
Model	1800	1800	1800
Short cones	\$ 1.50	\$ 1.60	\$ 1.60
Manufacturer	Martin	Martin	Martin
Model	SC9	SC9	SC9
Exchange zone officials flags	\$ 9.00	\$ 9.25	\$ 9.25
Manufacturer	Blazer	Blazer	Blazer
Model	2585	2585	2585
<u>Volleyball</u>			
Volleyball #1	\$ 38.00	\$ 42.00	\$ 42.00
Manufacturer: Spalding	Spalding	Spalding	Spalding
Model: TFVB5	TFVB5	TFVB5	TFVB5
Volleyball #2	\$ 26.00	\$ 30.00	\$ 30.00
Manufacturer: Spalding	Spalding	Spalding	Spalding
Model: TFVB3	TFVB3	TFVB3	TFVB3
Volleyball #3	\$ 28.00	\$ 30.00	\$ 30.00
Manufacturer: Tacikara	Tachikara	Tachikara	Tachikara
Model: SV5WM	SV5WM	SV5WM	SV5WM
Volleyball #4	\$ 28.00	\$ 30.00	\$ 30.00
Manufacturer: Tacikara	Tachikara	Tachikara	Tachikara
Model: SV5WS	SV5WS	SV5WS	SV5WS
Ball Cart	\$ 90.00	\$ 90.00	\$ 90.00
Manufacturer	Champion	Champion	Champion
Model	VC240	VC240	VC240
Knee Pad #1	\$ 12.00	\$ 12.00	\$ 12.00

Des Moines Public Schools

Decker Sports

Decker Sports

Decker Sports

Description	Mason City, IA FY14-15	Mason City, IA FY15-16	Mason City, IA FY16-17
Manufacturer: Champro	Champro	Champro	Champro
Model: A1004	A1004	A1004	A1004
Knee Pad #2	\$ 22.00	\$ 22.00	\$ 22.00
Manufacturer: Mizuno	Mizuno	Mizuno	Mizuno
Model: VS1	VS1	VS1	VS1
Standards	\$ 3,600.00	\$ 3,700.00	\$ 3,700.00
Manufacturer	Spalding	Spalding	Spalding
Model	SEA210	SEA210	SEA210
Standard padding	\$ 350.00	\$ 350.00	\$ 350.00
Manufacturer	Spalding	Spalding	Spalding
Model	SV110E (pair)	SV110E (pair)	SV110E (pair)
Nets	\$ 125.00	\$ 125.00	\$ 125.00
Manufacturer	Champion	Champion	Champion
Model	T1	T1	T1
Net antennas	\$ 30.00	\$ 30.00	\$ 30.00
Manufacturer	Champion	Champion	Champion
Model	VBANT	VBANT	VBANT
Referee stand	\$ 450.00	\$ 450.00	\$ 450.00
Manufacturer	Spalding	Spalding	Spalding
Model	438116	438116	438116
Referee stand padding	\$ 400.00	\$ 400.00	\$ 400.00
Manufacturer	Spalding	Spalding	Spalding
Model	FS110	FS110	FS110
<u>Wrestling</u>			
Athletic tape - 1.5"	\$ 40.00	\$ 41.75	\$ 41.75
Manufacturer	Mueller	Mueller	Mueller
Model	130605 (case)	130605 (case)	130605 (case)
Mat tape - 4"	\$ 6.00	\$ 6.25	\$ 6.35
Manufacturer	Matman	Matman	Matman
Model	75 Roll	75 Roll	75 Roll
Mat cart	\$ 95.00	\$ 99.00	\$ 99.00
Manufacturer	Cliff Keen	Cliff Keen	Cliff Keen
Model	MT3	MT3	MT3
Mat cleaner	\$ 29.00	\$ 30.25	\$ 30.25
Manufacturer	Ken Clean	Ken Clean	Ken Clean
Model	KC001 Gallon	KC001 Gallon	KC001 Gallon
Mops	\$ 230.00	\$ 240.00	\$ 240.00
Manufacturer	Kennedy	Kennedy	Kennedy
Model	MNMOP	MNMOP	MNMOP
Sprayer	\$ 19.00	\$ 19.75	\$ 19.75
Manufacturer	Matguard	Matguard	Matguard
Model	12911	12911	12911
Head gear	\$ 24.00	\$ 25.00	\$ 25.00

Des Moines Public Schools

Decker Sports

Decker Sports

Decker Sports

Description	Mason City, IA FY14-15	Mason City, IA FY15-16	Mason City, IA FY16-17
Manufacturer	Cliff Keen	Cliff Keen	Cliff Keen
Model	E58	E58	E58
Ankle bands	\$ 7.00	\$ 7.25	\$ 7.25
Manufacturer	Cliff Keen	Cliff Keen	Cliff Keen
Model	A5	A5	A5
<u>Other</u>			
Air pump	\$ 20.00	\$ 20.00	\$ 20.00
Manufacturer	Champion	Champion	Champion
Model	P50	P50	P50
Whistles	\$ 0.42	\$ 0.45	\$ 0.45
Manufacturer	Champion	Champion	Champion
Model	601 Dozen	601 Dozen	601 Dozen
Lanyards	\$ 0.50	\$ 0.50	\$ 0.50
Manufacturer	Champion	Champion	Champion
Model	125 Dozen	125 Dozen	125 Dozen
Megaphone	\$ 30.00	\$ 30.00	\$ 30.00
Manufacturer	Champion	Champion	Champion
Model	MP4W	MP4W	MP4W
Plyo boxes	\$ 130.00	\$ 132.50	\$ 132.50
Manufacturer	Blazer	Blazer	Blazer
Model	4036	4036	4036
Team equipment bags	\$ 35.00	\$ 35.00	\$ 35.00
Manufacturer	Champion	Champion	Champion
Model	CB3314	CB3314	CB3314
Agility training ladders	\$ 38.00	\$ 38.00	\$ 38.00
Manufacturer	Blazer	Blazer	Blazer
Model	4015	4015	4015
Speed training chutes	\$ 45.00	\$ 46.50	\$ 46.50
Manufacturer	Blazer	Blazer	Blazer
Model	4947	4947	4947
Sideline chairs	\$ 80.00	\$ 83.50	\$ 83.50
Manufacturer	Fischer	Fischer	Fischer
Model	CH100	CH100	CH100
Sideline benches	\$ 260.00	\$ 269.50	\$ 269.50
Manufacturer	Fischer	Fischer	Fischer
Model	AB75	AB75	AB75
Water bottles	\$ 3.50	\$ 3.75	\$ 3.75
Manufacturer	Gatorade	Gatorade	Gatorade
Model	50163SM	50163SM	50163SM
Gatorade package	\$ 125.00	\$ 145.00	\$ 145.00
Manufacturer	Gatorade	Gatorade	Gatorade
Model	Prime & Recovers	Prime & Recovers	Prime & Recovers
Training ropes	\$ 195.00	\$ 195.00	\$ 195.00
Manufacturer	Power Max	Power Max	Power Max

Description	Decker Sports	Decker Sports	Decker Sports
	Mason City, IA FY14-15	Mason City, IA FY15-16	Mason City, IA FY16-17
Model	TA161725	TA161725	TA161725
Portable score board	\$ 25.00	\$ 26.00	\$ 26.00
Manufacturer	Champion	Champion	Champion
Model	FAS4	FAS4	FAS4
Stop watches	\$ 15.00	\$ 15.00	\$ 15.00
Manufacturer	Robic	Robic	Robic
Model	SC500E	SC500E	SC500E
Tall cones	\$ 10.00	\$ 10.50	\$ 10.50
Manufacturer	Champion	Champion	Champion
Model	C18	C18	C18
Non Core List	% off suggested retail	% Mark up mfg costs	% Mark up mfg costs
Baseball equipment	40%	40%	40%
Basketball equipment	40%	40%	40%
Bowling equipment	0%	0%	0%
Cheer equipment	0%	0%	0%
Cross Country equipment	40%	40%	40%
Football equipment	40%	40%	40%
Golf equipment	30%	30%	30%
Tennis equipment	30%	30%	30%
Track & Field equipment	40%	40%	40%
Soccer equipment	40%	40%	40%
Softball equipment	40%	40%	40%
Swimming & Diving equipment	0%	0%	0%
Volleyball equipment	40%	40%	40%
Wrestling equipment	40%	40%	40%



Acknowledgment & Certification

Decker Sporting Goods ("Company") is providing services to the Des Moines Independent Community School District ("District") as a contractor, vendor, supplier, provider or sub-provider and/or is operating or managing the operations of a contractor, vendor, supplier or provider. The services provided by the Company may involve the presence of the Company's employees upon the real property of the District.

The Company acknowledges that Iowa law prohibits a sex offender who has been convicted of a sex offense against a minor from being present upon the real property of the District. The Company further acknowledges that, pursuant to Iowa law, a sex offender who has been convicted of a sex offense against a minor shall not operate, manage, be employed by, or act as a contractor or volunteer at the District.

The Company hereby certifies that no one who is an owner, operator or manager of the Company has been convicted of a sex offense against a minor. The Company further certifies and agrees that it shall not permit any person who is a sex offender convicted of a sex offense against a minor to provide any services to the District in accordance with the prohibitions set forth above.

The Company further certifies that the Company has completed a satisfactory background check on the Company's employees. The Company hereby agrees to provide the District with the Company's background screening procedures including specific context and infractions that are reviewed by the Company. The District reserves the right to, but does not have the obligation to, conduct a District background check on Company employees as determined by the District in its sole discretion. The District reserves the right to restrict access of any Company employee upon the real property of the District if such employee does not clear the District's background check.

The District reserves the right, but does not have the obligation to, to audit the Company's background screening program at any time, whether announced or unannounced. The Company hereby agrees that the Company shall, upon request, permit an authorized District representative to review background screening records, including those of individual Company employees, in order to conduct a compliance review, audit or investigation, to the fullest extent permitted by law.

The Company shall ensure that the provisions of this Acknowledgement and Certification are extended to any and all subcontractors, consultants, or others the Company may engage if such engagement involves their presence upon the real property of the District.

The Company understands and agrees that violation of any of the provisions of this Acknowledgement and Certification shall constitute sufficient grounds for termination of any contract or subcontract without damages or penalty to the District.

This Acknowledgment and Certification is to be construed under the laws of the State of Iowa. If any portion hereof is held invalid, the balance of the document shall, notwithstanding, continue in full legal force and effect.

In signing this Acknowledgment and Certification, the person signing on behalf of the Company hereby acknowledges that he/she has read this entire document that he/she understands its terms, and that he/she not only has the authority to sign the document on behalf of the Company, but has signed it knowingly and voluntarily.



**Sporting Goods & Equipment
Special Terms & Conditions**

Contract Period and Renewals

The contract will begin on July 1, 2016 and end on June 30, 2017. The District reserves the right to renew the contract for four additional years at its discretion. The District will advise the Vendor prior to the close of each fiscal year to review the core products offering and discuss any changes in product offering or discounting levels.

Pricing

Pricing shall remain firm throughout the contract period from July 1, 2016 until June 30, 2017 for all Core List products. The Non-Core List shall detail the markup percentages to the manufacturer's costs for all items not covered by the Core List and shall also remain in force for the same time period.

Prior to the conclusion of each contracted year the District will advise the Vendor of its intent to renew for the next upcoming year, at which time core list pricing and mark up percentages will be negotiated. The District at its sole discretion will have the last right to accept or reject each subsequent renewal proposal.

By submitting a renewal, the vendor acknowledges that the core list pricing and mark up percentages submitted are their best offer and will be considered final, no further negotiations will take place once the vendor has submitted their renewal, rebate offers will not be considered. The vendor further guarantees that all purchases made at their retail locations (if they have them) will receive the same pricing for all core list and catalog discounted items as being submitted in their renewal proposal.

All pricing must be made in the unit of measure as detailed in the renewal proposal for the core list items, regardless of how the vendor may package or sell the item. The District will use the pricing information submitted and will not make any corrections or seek clarifications on the pricing submitted. The vendor's renewal may be disqualified if they fail to price each item according to the unit of measure as directed on the core list. *(See Renewal Submissions for expected level of quality and use of requested products.)*

Renewal Submission

Any renewal proposal must be submitted using the forms provided by the District, and all pages must be returned in order for the renewal proposal to be considered responsive. The use of internal forms or quotation sheets will not be accepted, any renewal proposal submitted using forms other than those supplied by the District will be considered non responsive and will not be considered. All documents submitted must be typed or computer generated, hand written submissions will not be accepted.

Vendor must submit pricing on the Core List based upon the District's unit of measure, as stated in the Pricing section. The District prefers the product(s) specified, however if vendor wish to propose an alternate product, the submitted item must be of equal or greater quality as deemed by District personnel. The District withholds the right to accept or reject alternative product submissions. Vendor should be made aware that sample requests for alternative product(s) may be requested; samples will be returned to the vendor at their expense or made available at the District's Purchasing department for pickup. In the evaluation of alternative product the District may request product information from the vendor. The vendor will be responsible for supplying the District with the requested information in a timely manner or have their renewal proposal rejected for non-responsiveness.

Trade Secrets / Proprietary Information / Opens Records

The laws of Iowa require that at the conclusion of the renewal process the contents of the information packages be placed in the public domain and be open for inspection by interested parties. The District will treat all information submitted by Vendor as public information. The District's release of information is governed by Iowa Code chapter 22. Vendor is encouraged to familiarize themselves with chapter 22 before submitting a renewal. Vendor is advised that the District does not wish to receive confidential or proprietary information and vendor are not to supply such information except when it is absolutely necessary. Any request for confidential treatment of specific information must be included in a transmittal letter with the renewal stating the exact section of the law that would allow for such treatment.

Requirements

In order to maximize the use of public funds the District requires the vendor to submit their best pricing renewal proposal as well as meet these additional requirements:

- Vendor must be capable of processing individual purchase order received via fax or email.
- Vendor will be requested to provide electronic product information with an online catalog
- Vendor must be capable of delivery to all sites within the District as detailed in the appendix "C" attached. All shipments are to be made **FOB destination prepaid, without exception.**
- Vendor must be capable of providing packing lists for all shipments and the packing lists must include the District's purchase order and the name of the originating party of the purchase order, clearly affixed to the outside of the shipment.
- Vendor must be capable of producing invoices which detail each invoiced line number, item description, quantity ordered, unit cost and total cost for the line, similar in fashion as the District's purchase order. Each invoice will clearly reference the District's purchase order number and ship to address as indicated on the original purchase order. The vendor will not commingle different purchase orders on their invoices and will submit all invoices to:
Des Moines Independent Community School District
2323 Grand Ave.
Attn: Accounts Payable
Des Moines, IA. 503012
- Vendor must be capable of providing electronic invoicing in the event the District requires such methods of processing.
- Vendor must be capable of working with the District, by mutual agreement, to add or subtract items off the core list on an annual basis, and that the District reserves the right to adjust list upon this review.
- Vendor must be capable of notifying the District within 10 calendar days of a core item being discontinued or otherwise not available. The vendor must provide exact or higher value replacement(s) for any / all discontinued core items. The vendor must be able to provide samples for approval of the replaced items, and if a suitable replacement cannot be obtained from the vendor the District reserves the right to choose another vendor for the item.
- Vendor must be capable of guaranteeing to the District that no shipment is made without a District purchase order and that any unauthorized shipment or substitution of product will be considered a breach of the agreement and grounds for termination.
- Vendor must be capable of providing, a dedicated domestic account contact responsible for the data entry of orders, processing credit returns, invoice problem resolution and responding to general questions.
- Vendor must be capable of allowing other public entities the use of this agreement with written permission from the Vendor and the District.
- The District would prefer that the vendor be capable of furnishing continuous quality service by electronically confirming receipt of all purchase orders to the originator, electronically responding in a timely manner to all inquiries, making all required corrections to orders, adhering to stated lead times, issuing return authorizations and credits for returned merchandise within five (5) days from the date of the return, notifying the originator of backordered items with estimated time of arrival.
- Vendor must be capable of allowing the District to return items that are new, unused and unopened condition within thirty calendar days (30) after delivery or pick up at their retail location(s) as long as the item(s) were not special made or ordered specifically for the District, but are of a commodity / stock nature.
- Vendor must be capable of allowing the District to use the terms, conditions and pricing of this renewal proposal at any / all of their retail locations.

Method of Ordering

The District may place a purchase order with the vendor, but retains the right to use a Procurement Card (P Card) to order products or services. If the vendor has retail locations they must allow District personnel to use P Cards at those retail sites in order to process emergency / needed purchases.

Termination or Cancellation

In order to protect the vested interests the District, and to ensure the efficient utilization of dollars, Vendor shall comply with all contractual obligations contained in the General Terms and Conditions, Special Conditions and The Form of Proposal, addenda and email correspondence. With respect to these obligations, the District will report any non-compliance issues in writing to the Vendor for corrective action. The Vendor will have twenty (20) working days to correct the issue(s). Continued non-compliance by the Vendor shall be the District's justification for placing the Vendor's contract on probation status or termination, at which time the District will communicate in writing to the Vendor its decision to terminate or cancel the agreement within thirty calendar days (30) of the termination notice. Either party may terminate the contract because of the failure of the other party to carry out the provisions of the contract. In such case, the party terminating the contract shall give thirty days (30) notice of conditions endangering performance and if after notice the offending party fails to remedy the violation of the terms to the satisfaction of the other party, the contract may be terminated.

Conflict of Terms

In the event a conflict arises between the District's General Terms and Conditions and the Special Terms and Conditions, then the Special Terms and Conditions will prevail. In the event there are any conflicts between the Form of Proposal and any addenda exist then the information detailed in the addenda shall prevail.

Bribery, Corruption and Gifts

Chapter 722 of the Code of Iowa provides that it is a felony to offer, promise or give anything of value or benefit to a person serving in a public capacity with intent to influence that employee's acts, opinions, judgment or exercise indiscretion with respect to the employee's duties. Section 68B.22 governs the solicitation and acceptance of gifts by public officials.

Audit or Examination of Contract

Vendor agrees that any authorized auditor, the Office of Auditor of State and where federal funds are involved, the Comptroller of the United States or a representative of the United States Government, shall have access to and a right to examine, audit, excerpt, and transcribe any directly pertinent books, documents, papers, and records of the vendor relating to the orders, invoices, or payment of this contract.



**Sporting Goods & Equipment
School Locations
Attachment "C"**

High Schools

Central Campus	1800 Grand Ave, 50309
East High School	815 East 13th St, 50316
Hoover High School	4800 Aurora, 50310
Lincoln High School	1000 SW 9th St, 50315
Lincoln South (9th Gr)	1000 SW Porter St, 50315
North High School	501 Holcomb Ave, 50313
Roosevelt High School	4419 Center St, 50312

Middle Schools

Brody	2501 Park Ave, 50321
Callanan	3010 Center St, 50312
Goodrell	3300 East 29th, 50317
Harding	203 E. Euclid, 50313
Hiatt	1214 East 15th St, 50316
Hoyt	2700 East 42nd St, 50317
McCombs	201 County Line Rd, 50320
Meredith	4827 Madison Ave, 50310
Merrill	5301 Grand Ave., 50312
Weeks	

