



VENDOR BID
NUMBER 125930
MUST APPEAR ON ALL
PURCHASE ORDERS FROM
DISTRICTS AND SCHOOLS

16 MAR 19 AM 9:00

FORM OF PROPOSAL

Des Moines Independent Community School District – Division of Purchasing
1915 Prospect Road Suite 1200, Des Moines, IA 50310
Phone (515)242-7751 Fax (515)242-7550

No: B7026
Date Issued: 6/10/14
Date Due: 6/25/14
Time: 3:00 p.m.

SEALED BIDS SUBJECT TO THE TERMS AND CONDITIONS SPECIFIED WILL BE RECEIVED AT THE ABOVE OFFICE UNTIL, BUT NOT LATER THAN, THE DATE AND TIME ABOVE STATED AND THEN PUBLICLY OPENED FOR FURNISHING THE FOLLOWING SUPPLIES, EQUIPMENT AND/OR SERVICE F.O.B. DESTINATION. *Mark Mattiussi, Purchasing Agent*

Second Extension FY 16--17

Pricing Schedule (Core Items)

Quote the Core List as per attached worksheet (Attachment B) and in unit of measure listed not necessarily in the unit of measure sold

Pricing Schedule (Non-Core Items)

Non-core list items list percent % discount based upon Manufacturer's suggested retail.

| | | |
|-----------------------------|----|---|
| Baseball Equipment | 15 | % |
| Basketball Equipment | 15 | % |
| Bowling Equipment | | % |
| Cross Country Equipment | | % |
| Football Equipment | 15 | % |
| Golf Equipment | | % |
| Tennis Equipment | | % |
| Track & Field Equipment | 15 | % |
| Soccer Equipment | | % |
| Softball Equipment | 15 | % |
| Swimming & Diving Equipment | | % |
| Volleyball Equipment | | % |
| Wrestling Equipment | | % |

The undersigned bidder certifies, by responding to this proposal, that neither it nor its principals are presently debarred, suspended, proposed for debarment, declared ineligible, or voluntarily excluded from participation in this transaction by any Federal, State or Local department or agency. Further, it is the policy of the Des Moines Community School District not to illegally discriminate on the basis of race, color, national origin, sex, disability, religion, creed, age (for employment), marital status (for programs), sexual orientation, gender identity and socioeconomic status (for programs) in its educational programs and its employment practices. There is a grievance procedure for processing complaints of discrimination. If you believe you have been discriminated against or treated unjustly, please contact the Equity Coordinator, Isalah McGee at 2323 Grand Avenue, Des Moines, IA 50312, 515-242-7662 Isalah.mcgee@dmschools.org Section 504 34 CFR 104.8, Title IX 34 CFR 106.9, OCR Guidelines IV.O and V.C. Also the District plans to pay Seller using a procurement or virtual credit card, or may make payments by electronic funds transfer and recommends that Contractors accept one of these forms of payment. Finally by signing this document the Seller and their agent(s) have read, understand and will comply with the District's Acknowledgement & Certification requirements as detailed below. Delivery shall be made as required by the individual site.

| | | | |
|-----------------------|-----------------|----------------|----------------|
| Company Name: | Riddell | Street Address | 669 Sugar Lane |
| Representative Name: | Dan Gilles | City | Elyria |
| | | State | OH Zip 44035 |
| Representative Title: | Bid Coordinator | Phone | 440-366-8225 |
| | | Fax | 440-366-0041 |

SUBJECT TO THE TERMS AND CONDITIONS @ <http://www.dmschools.org/wp-content/uploads/2014/11/General-Terms-n-Conditions-New.pdf> THIS FORM AND EACH ADDITIONAL FORM OF PROPOSAL, IF ANY, MUST BE SIGNED.



Acknowledgment & Certification

Ridell / All American ("Company") is providing services to the Des Moines Independent Community School District ("District") as a contractor, vendor, supplier, provider or sub-provider and/or is operating or managing the operations of a contractor, vendor, supplier or provider. The services provided by the Company may involve the presence of the Company's employees upon the real property of the District.

The Company acknowledges that Iowa law prohibits a sex offender who has been convicted of a sex offense against a minor from being present upon the real property of the District. The Company further acknowledges that, pursuant to Iowa law, a sex offender who has been convicted of a sex offense against a minor shall not operate, manage, be employed by, or act as a contractor or volunteer at the District.

The Company hereby certifies that no one who is an owner, operator or manager of the Company has been convicted of a sex offense against a minor. The Company further certifies and agrees that it shall not permit any person who is a sex offender convicted of a sex offense against a minor to provide any services to the District in accordance with the prohibitions set forth above.

The Company further certifies that the Company has completed a satisfactory background check on the Company's employees. The Company hereby agrees to provide the District with the Company's background screening procedures including specific context and infractions that are reviewed by the Company. The District reserves the right to, but does not have the obligation to, conduct a District background check on Company employees as determined by the District in its sole discretion. The District reserves the right to restrict access of any Company employee upon the real property of the District if such employee does not clear the District's background check.

The District reserves the right, but does not have the obligation to, to audit the Company's background screening program at any time, whether announced or unannounced. The Company hereby agrees that the Company shall, upon request, permit an authorized District representative to review background screening records, including those of individual Company employees, in order to conduct a compliance review, audit or investigation, to the fullest extent permitted by law.

The Company shall ensure that the provisions of this Acknowledgement and Certification are extended to any and all subcontractors, consultants, or others the Company may engage if such engagement involves their presence upon the real property of the District.

The Company understands and agrees that violation of any of the provisions of this Acknowledgement and Certification shall constitute sufficient grounds for termination of any contract or subcontract without damages or penalty to the District.

This Acknowledgment and Certification is to be construed under the laws of the State of Iowa. If any portion hereof is held invalid, the balance of the document shall, notwithstanding, continue in full legal force and effect. In signing this Acknowledgment and Certification, the person signing on behalf of the Company hereby acknowledges that he/she has read this entire document that he/she understands its terms, and that he/she not only has the authority to sign the document on behalf of the Company, but has signed it knowingly and voluntarily.



**Sporting Goods & Equipment
Special Terms & Conditions**

Contract Period and Renewals

The contract will begin on July 1, 2016 and end on June 30, 2017. The District reserves the right to renew the contract for four additional years at its discretion. The District will advise the Vendor prior to the close of each fiscal year to review the core products offering and discuss any changes in product offering or discounting levels.

Pricing

Pricing shall remain firm throughout the contract period from July 1, 2016 until June 30, 2017 for all Core List products. The Non-Core List shall detail the discount percentages from the manufacturer's suggested retail for all items not covered by the Core List and shall also remain in force for the same time period.

Prior to the conclusion of each contracted year the District will advise the Vendor of its intent to renew for the next upcoming year, at which time core list pricing and discount percentages will be negotiated. The District at its sole discretion will have the last right to accept or reject each subsequent renewal proposal.

By submitting a renewal, the vendor acknowledges that the core list pricing and discount percentages submitted are their best offer and will be considered final, no further negotiations will take place once the vendor has submitted their renewal, rebate offers will not be considered. The vendor further guarantees that all purchases made at their retail locations (if they have them) will receive the same pricing for all core list and catalog discounted items as being submitted in their renewal proposal.

All pricing must be made in the unit of measure as detailed in the renewal proposal for the core list items, regardless of how the vendor may package or sell the item. The District will use the pricing information submitted and will not make any corrections or seek clarifications on the pricing submitted. The vendor's renewal may be disqualified if they fail to price each item according to the unit of measure as directed on the core list. *(See Renewal Submissions for expected level of quality and use of requested products.)*

Renewal Submission

Any renewal proposal must be submitted using the forms provided by the District, and all pages must be returned in order for the renewal proposal to be considered responsive. The use of internal forms or quotation sheets will not be accepted, any renewal proposal submitted using forms other than those supplied by the District will be considered non responsive and will not be considered. All documents submitted must be typed or computer generated, hand written submissions will not be accepted.

Vendor must submit pricing on the Core List based upon the District's unit of measure, as stated in the Pricing section. The District prefers the product(s) specified, however if vendor wish to propose an alternate product, the submitted item must be of equal or greater quality as deemed by District personnel. The District withholds the right to accept or reject alternative product submissions. Vendor should be made aware that sample requests for alternative product(s) may be requested; samples will be returned to the vendor at their expense or made available at the District's Purchasing department for pickup. In the evaluation of alternative product the District may request product information from the vendor. The vendor will be responsible for supplying the District with the requested information in a timely manner or have their renewal proposal rejected for non-responsiveness.

Trade Secrets / Proprietary Information / Opens Records

The laws of Iowa require that at the conclusion of the renewal process the contents of the information packages be placed in the public domain and be open for inspection by interested parties. The District will treat all information submitted by Vendor as public information. The District's release of information is governed by Iowa Code chapter 22.

Trade Secrets / Proprietary Information / Opens Records

Vendor is encouraged to familiarize themselves with chapter 22 before submitting a renewal. Vendor is advised that the District does not wish to receive confidential or proprietary information and vendor are not to supply such information except when it is absolutely necessary. Any request for confidential treatment of specific information must be included in a transmittal letter with the renewal stating the exact section of the law that would allow for such treatment.

Requirements

In order to maximize the use of public funds the District requires the vendor to submit their best pricing renewal proposal as well as meet these additional requirements:

- Vendor must be capable of processing individual purchase order received via fax or email.
- Vendor will be requested to provide electronic product information with an online catalog
- Vendor must be capable of delivery to all sites within the District as detailed in the appendix "C" attached. All shipments are to be made **FOB destination prepaid, without exception**.
- Vendor must be capable of providing packing lists for all shipments and the packing lists must include the District's purchase order and the name of the originating party of the purchase order, clearly affixed to the outside of the shipment.
- Vendor must be capable of producing invoices which detail each invoiced line number, item description, quantity ordered, unit cost and total cost for the line, similar in fashion as the District's purchase order. Each invoice will clearly reference the District's purchase order number and ship to address as indicated on the original purchase order. The vendor will not comingle different purchase orders on their invoices and will submit all invoices to:

Des Moines Independent Community School District

2323 Grand Ave.

Attn: Accounts Payable

Des Moines, IA. 503012

- Vendor must be capable of providing electronic invoicing in the event the District requires such methods of processing.
- Vendor must be capable of working with the District, by mutual agreement, to add or subtract items off the core list on an annual basis, and that the District reserves the right to adjust list upon this review.
- Vendor must be capable of notifying the District within 10 calendar days of a core item being discontinued or otherwise not available. The vendor must provide exact or higher value replacement(s) for any / all discontinued core items. The vendor must be able to provide samples for approval of the replaced items, and if a suitable replacement cannot be obtained from the vendor the District reserves the right to choose another vendor for the item.
- Vendor must be capable of guaranteeing to the District that no shipment is made without a District purchase order and that any unauthorized shipment or substitution of product will be considered a breach of the agreement and grounds for termination.
- Vendor must be capable of providing, a dedicated domestic account contact responsible for the data entry of orders, processing credit returns, invoice problem resolution and responding to general questions.
- Vendor must be capable of allowing other public entities the use of this agreement with written permission from the Vendor and the District.
- The District would prefer that the vendor be capable of furnishing continuous quality service by electronically confirming receipt of all purchase orders to the originator, electronically responding in a timely manner to all inquiries, making all required corrections to orders, adhering to stated lead times, issuing return authorizations and credits for returned merchandise within five (5) days from the date of the return, notifying the originator of backordered items with estimated time of arrival.

Requirements

- Vendor must be capable of allowing the District to return items that are new, unused and unopened condition within thirty calendar days (30) after delivery or pick up at their retail location(s) as long as the item(s) were not special made or ordered specifically for the District, but are of a commodity / stock nature.
- Vendor must be capable of allowing the District to use the terms, conditions and pricing of this renewal proposal at any / all of their retail locations.

Method of Ordering

The District may place a purchase order with the vendor, but retains the right to use a Procurement Card (P Card) to order products or services. If the vendor has retail locations they must allow District personnel to use P Cards at those retail sites in order to process emergency / needed purchases.

Termination or Cancellation

In order to protect the vested interests the District, and to ensure the efficient utilization of dollars, Vendor shall comply with all contractual obligations contained in the General Terms and Conditions, Special Conditions and The Form of Proposal, addenda and email correspondence. With respect to these obligations, the District will report any non-compliance issues in writing to the Vendor for corrective action. The Vendor will have twenty (20) working days to correct the issue(s). Continued non-compliance by the Vendor shall be the District's justification for placing the Vendor's contract on probation status or termination, at which time the District will communicate in writing to the Vendor its decision to terminate or cancel the agreement within thirty calendar days (30) of the termination notice. Either party may terminate the contract because of the failure of the other party to carry out the provisions of the contract. In such case, the party terminating the contract shall give thirty days (30) notice of conditions endangering performance and if after notice the offending party fails to remedy the violation of the terms to the satisfaction of the other party, the contract may be terminated.

Conflict of Terms

In the event a conflict arises between the District's General Terms and Conditions and the Special Terms and Conditions, then the Special Terms and Conditions will prevail. In the event there are any conflicts between the Form of Proposal and any addenda exist then the information detailed in the addenda shall prevail.

Bribery, Corruption and Gifts

Chapter 722 of the Code of Iowa provides that it is a felony to offer, promise or give anything of value or benefit to a person serving in a public capacity with intent to influence that employee's acts, opinions, judgment or exercise indiscretion with respect to the employee's duties. Section 68B.22 governs the solicitation and acceptance of gifts by public officials.

Audit or Examination of Contract

Vendor agrees that any authorized auditor, the Office of Auditor of State and where federal funds are involved, the Comptroller of the United States or a representative of the United States Government, shall have access to and a right to examine, audit, excerpt, and transcribe any directly pertinent books, documents, papers, and records of the vendor relating to the orders, invoices, or payment of this contract.



**Sporting Goods & Equipment
School Locations
Attachment "C"**

High Schools

| | |
|------------------------|--------------------------|
| Central Campus | 1800 Grand Ave, 50309 |
| East High School | 815 East 13th St, 50316 |
| Hoover High School | 4800 Aurora, 50310 |
| Lincoln High School | 1000 SW 9th St, 50315 |
| Lincoln South (9th Gr) | 1000 SW Porter St, 50315 |
| North High School | 501 Holcomb Ave, 50313 |
| Roosevelt High School | 4419 Center St, 50312 |

Middle Schools

| | |
|----------|---------------------------|
| Brody | 2501 Park Ave, 50321 |
| Callanan | 3010 Center St, 50312 |
| Goodrell | 3300 East 29th, 50317 |
| Harding | 203 E. Euclid, 50313 |
| Hiatt | 1214 East 15th St, 50316 |
| Hoyt | 2700 East 42nd St, 50317 |
| McCombs | 201 County Line Rd, 50320 |
| Meredith | 4827 Madison Ave, 50310 |
| Merrill | 5301 Grand Ave., 50312 |
| Weeks | 901 SE Park Ave., 50315 |

Des Moines Public Schools



Exhibit B

Sporting Goods & Equipment-Core List

| Description | Riddell Elyria, OH FY14-15 | Riddell Elyria, OH FY15-16 | Riddell Elyria, OH FY16-17 |
|-----------------------|----------------------------------|----------------------------------|----------------------------------|
| Core List | | | |
| Baseball | | | |
| Helmets | | | |
| Batting | \$ 15.49 | \$ 22.95 | \$23.48 DISCONTINUED |
| Manufacturer | Riddell | Riddell | ALT/CHAMPRO Riddell |
| Model | R42009 | R42009 | H4 R42009 |
| Catchers Mask | \$ 56.98 | \$ 58.62 | \$68.83 DISCONTINUED |
| Manufacturer | Riddell | Riddell | ALT/CHAMPRO Riddell |
| Model | Hockey style R42118 | Hockey style R42118 | CM6 Hockey style R42118 |
| Chest Protector | \$ 13.95 | \$ 13.75 | \$37.48 DISCONTINUED |
| Manufacturer | Riddell | Riddell | ALT/CHAMPRO Riddell |
| Model | R42166 | R42166 | CP81 R42166 |
| Shin guards | \$ 19.89 | \$ 20.00 | \$47.41 DISCONTINUED |
| Manufacturer | Riddell | Riddell | ALT/CHAMPRO Riddell |
| Model | R42162 | R42162 | CG81 R42162 |
| Bases | \$ 111.50 | \$ 122.76 | \$ 134.14 |
| Manufacturer | Riddell | Riddell | Riddell |
| Model | XBB (set of three) | XBB (set of three) | XBB (set of three) |
| Home Plate | \$ 56.35 | \$ 53.83 | \$ 62.90 |
| Manufacturer | Riddell | Riddell | Riddell |
| Model | Major League | Major League | HBPRO Major League |
| Pitching rubber | \$ 13.39 | \$ 15.70 | \$ 17.50 |
| Manufacturer | Riddell | Riddell | Riddell |
| Model | PRA | PRA | PRA |
| Batting Tees | \$ 20.55 | \$ 18.71 | \$ 20.02 |
| Manufacturer | Riddell | Riddell | Riddell |
| Model | BBT | BBT | BBT |
| Score book | \$ 5.95 | \$ 6.00 | \$ 5.39 |
| Manufacturer: | Riddell | Riddell | Riddell |
| Model: | Mark 5 | Mark 5 | Mark 5 |
| Football | | | |
| Helmet #1 | \$ 235.00 | \$ 235.00 | \$ 235.00 |
| Manufacturer: Riddell | Riddell | Riddell | Riddell |
| Model: | RY1190 | RY1190 | R41190 RY1190 |
| Replacement facemask | \$ 43.00 | \$ 43.00 | \$ 38.25 |
| Manufacturer: | Riddell | Riddell | Riddell |
| Model: | R949215P4 | R949215P4 | R94921SP6 R949215P4 |

Des Moines Public Schools

| Description | Riddell Elyria, OH FY14-15 | Riddell Elyria, OH FY15-16 | Riddell Elyria, OH FY16-17 |
|-----------------------------|----------------------------------|----------------------------------|----------------------------------|
| Helmet hardware | \$ 200.00 | \$ 200.00 | \$ 212.50 |
| Manufacturer: | Riddell | Riddell | Riddell |
| Model: | R27590-Varsity | R27590-Varsity | R27590-Varsity |
| Helmet shields | \$ 42.69 | \$ 40.00 | \$ 42.50 |
| Manufacturer: | Riddell | Riddell | Riddell |
| Model: | R27585 Oakley Eye | R27585 Oakley Eye | R27585 Oakley Eye |
| Shoulder pads | \$ 215.00 | \$ 215.00 | \$ 246.50 |
| Manufacturer: | Riddell | Riddell | Riddell |
| Model: | R48330 SPX | R48330 SPX | R48334 R48330 SPX |
| Shoulder pad hardware | \$ 0.45 | \$ 0.40 | \$ 0.42 |
| Manufacturer: | Riddell | Riddell | Riddell |
| Model: | R001219 T hooks | R001219 T hooks | R001219 T hooks |
| Mouth guard | \$ 0.36 | \$ 0.40 | \$ 0.40 |
| Manufacturer: | Riddell | Riddell | Riddell |
| Model: | R45791 | R45791 | R45791 |
| Fixed girdles (all in one) | \$ 19.95 | \$ 22.00 | \$ 24.00 |
| Manufacturer: | Riddell | Riddell | Riddell |
| Model: | RGWPT (Adult) | RGWPT (Adult) | RGWPT (Adult) |
| Padding | | | |
| Thigh | \$ 6.89 | \$ 9.00 | \$ 11.05 |
| Thigh Pad Manufacturer | Riddell | Riddell | Riddell |
| Model | R48166 Biolite Air | R48166 Biolite Air | R48166 Biolite Air |
| Hip | \$ 6.39 | \$ 7.00 | \$ 8.50 |
| Hip Pad Manufacturer | Riddell | Riddell | Riddell |
| Model | R48164 | R48164 | R48164 |
| Knee | \$ 4.94 | \$ 6.00 | \$ 6.80 |
| Knee Pad Manufacturer | Riddell | Riddell | Riddell |
| Model | R48172 | R48172 | R48172 |
| Tail | \$ 2.24 | \$ 2.50 | \$ 3.40 |
| Tail Pad Manufacturer | Riddell | Riddell | Riddell |
| Model | R48170 | R48170 | R48170 |
| Belts | \$ 0.89 | \$ 0.90 | \$ 1.55/1.75 |
| Manufacturer: | Riddell | Riddell | Riddell |
| Model: | RWB52"/60" | RWB52"/60" | RWB52"/60" |
| Rib protector / flak jacket | \$ 21.89 | \$ 24.00 | \$ 30.60 |
| Manufacturer: | Riddell | Riddell | Riddell |
| Model: | R49003(Varsity) | R49003(Varsity) | R49003(Varsity) |
| Tees | | | |
| P.A.T. | \$ 3.50 | \$ 3.50 | \$ 5.95 |
| P.A.T. Manufacturer: | Riddell | Riddell | Riddell |
| Model: | R27540 | R27540 | R27540 |
| Kick Off | \$ 3.50 | \$ 3.50 | \$ 5.95 |
| Kick Off Manufacturer: | Riddell | Riddell | Riddell |
| Model: | R27541 | R27541 | R27541 |

Des Moines Public Schools

| Description | Riddell Elyria, OH FY14-15 | Riddell Elyria, OH FY15-16 | Riddell Elyria, OH FY16-17 |
|---------------------------|----------------------------------|----------------------------------|----------------------------------|
| Kicking Cage | \$ 169.25 | \$ 173.25 | \$ 189.55 |
| Manufacturer: | Riddell | Riddell | Riddell |
| Model: | FKN(Varsity) | FKN(Varsity) | FKN(Varsity) |
| Scrimmage helmet covers | \$ 6.94 | \$ 7.73 | \$ 8.50 |
| Manufacturer: | Riddell | Riddell | Riddell |
| Model: | SCP | SCP | SCP |
| Handheld blocking shields | \$ 40.10 | \$ 42.00 | \$ 46.75 |
| Manufacturer: | Riddell | Riddell | Riddell |
| Model: | RV16 24x18x4 | RV16 24x18x4 | RV16 24x18x4 |
| Down markers & chains | \$ 568.69 | \$ 503.42 | \$ 462.44 |
| Manufacturer: | Riddell | Riddell | Riddell |
| Model: | 1370760 | 1370760 | DBO5/CS03 1370760 |
| End zone pylons | \$ 20.62 | \$ 20.62 | \$ 30.64 |
| Manufacturer: | Riddell | Riddell | Riddell |
| Model: | RWAP (set 4 anchlss) | RWAP (set 4 anchlss) | RWAP (set 4 anchlss) |
| Sideline yard markers | \$ 138.79 | \$ 150.00 | \$ 187.00 |
| Manufacturer: | Riddell | Riddell | Riddell |
| Model: | RCSLM(set11 crshbl) | RCSLM(set11 crshbl) | RCSLM(set11 crshbl) |
| Quarterback wrist bands | \$ 6.47 | \$ 6.58 | \$ 8.50 |
| Manufacturer: | Riddell | Riddell | Riddell |
| Model: | APH-Single | APH-Single | APH-Single |
| Softball | | | |
| Batting tees | \$ 20.55 | \$ 19.35 | \$ 20.02 |
| Manufacturer: | Riddell | Riddell | Riddell |
| Model: | Adj Tees BBT | Adj Tees BBT | Adj Tees BBT |
| Soft toss net | \$ 158.49 | \$ 159.60 | \$ 174.42 |
| Manufacturer: Big Mouth | Riddell | Riddell | Riddell |
| Model: Big Mouth 7 x 7 | PROC | PROC | PROC |
| Soft toss replacement net | \$ 65.75 | \$ 66.15 | \$ 72.89 |
| Manufacturer: Big Mouth | Riddell | Riddell | Riddell |
| Model: Big Mouth 7 x 7 | CNET | CNET | CNET |
| Helmets - Batting | \$ 15.49 | \$ 22.95 | \$36.16 DISCONTINUED |
| Manufacturer: | Riddell | Riddell | ALT/CHAMPRO Riddell |
| Model: | R42009 VF102 | R42009 VF102 | H4/H4FM R42009 VF102 |
| Catcher's Mask | \$ 56.98 | \$ 58.62 | \$68.83 DISCONTINUED |
| Manufacturer: | Riddell | Riddell | ALT/CHAMPRO Riddell |
| Model: | Hockey R42118 | Hockey R42118 | CM6 Hockey R42118 |
| Chest protectors | \$ 21.49 | \$ 20.40 | \$37.48 DISCONTINUED |
| Manufacturer: | Riddell | Riddell | ALT/CHAMPRO Riddell |
| Model: | R42176 | R42176 | CP81 R42176 |
| Catcher's shin guard | \$ 19.98 | \$ 20.00 | \$47.41 DISCONTINUED |
| Manufacturer: | Riddell | Riddell | ALT/CHAMPRO Riddell |
| Model: | R42162 | R42162 | CG81 R42162 |
| Home plate | \$ 56.35 | \$ 53.83 | \$ 64.26 |

Des Moines Public Schools

| Description | Riddell Elyria, OH FY14-15 | Riddell Elyria, OH FY15-16 | Riddell Elyria, OH FY16-17 |
|--------------------------|----------------------------------|----------------------------------|----------------------------------|
| Manufacturer: | Riddell | Riddell | Riddell |
| Model: | HBPRO | HBPRO | HBPRO |
| Bases | \$ 35.25 | \$ 35.65 | \$ 38.95 |
| Manufacturer: | Riddell | Riddell | Riddell |
| Model: | BB3HD3bases w/spk | BB3HD3bases w/spk | BB3HD3bases w/spk |
| Pitching rubber | \$ 13.39 | \$ 15.70 | \$ 17.50 |
| Manufacturer: | Riddell | Riddell | Riddell |
| Model: | PRA | PRA | PRA |
| Batting tees | \$ 20.55 | \$ 19.35 | \$ 20.02 |
| Manufacturer: | Riddell | Riddell | Riddell |
| Model: | BBT Adjustable | BBT Adjustable | BBT Adjustable |
| | | | |
| Track & Field | | | |
| Replacement spikes 1/8" | \$ 6.97 | \$ 6.80 | \$ 8.38 |
| Manufacturer | Riddell | Riddell | Riddell |
| Model | TSN/TSP 1/8" | TSN/TSP 1/8" | TSN/TSP 1/8" |
| Replacement spikes 1/4" | \$ 6.97 | \$ 7.05 | \$ 8.61 |
| Manufacturer | Riddell | Riddell | Riddell |
| Model | TSN/TSP 1/4" | TSN/TSP 1/4" | TSN/TSP 1/4" |
| | | | |
| Volleyball #3 | \$ 38.20 | \$ 34.66 | \$ 37.88 |
| Manufacturer: Tacikara | Tachikara | Tachikara | Tachikara |
| Model: SV5WM | SV5WM | SV5WM | SV5WM |
| Volleyball #4 | \$ 35.66 | \$ 31.30 | \$ 34.21 |
| Manufacturer: Tacikara | Tachikara | Tachikara | Tachikara |
| Model: SV5WS | SV5WS | SV5WS | SV5WS |
| | | | |
| Other | | | |
| Team equipment bags | \$ 18.69 | \$ 18.00 | \$ 28.05 |
| Manufacturer | Riddell | Riddell | Riddell |
| Model | R27574 | R27574 | R27574 |
| Agility training ladders | \$ 33.00 | \$ 34.64 | \$ 37.85 |
| Manufacturer | Riddell | Riddell | Riddell |
| Model | 1248548 | 1248548 | 1248548 |
| Water bottles | \$ 7.93 | \$ 6.84 | \$ 7.46 |
| Manufacturer | Riddell | Riddell | Riddell |
| Model | DB-1 | DB-1 | DB-1 |
| Tall cones | \$ 2.59 | \$ 2.70 | \$ 3.50 |
| Manufacturer | Riddell | Riddell | Riddell |
| Model | RRCONE 12" | RRCONE 12" | RRCONE 12" |
| | | | |
| Non Core List | % off suggested retail | % off suggested retail | % off suggested retail |
| Baseball equipment | 15% | 15% | 15 % |
| Basketball equipment | 15% | 15% | 15 % |

Des Moines Public Schools

| Description | Riddell Elyria, OH FY14-15 | Riddell Elyria, OH FY15-16 | Riddell Elyria, OH FY16-17 |
|-------------------------|----------------------------------|----------------------------------|----------------------------------|
| Football equipment | 15% | 15% | 15 % |
| Track & Field equipment | 15% | 15% | 15 % |
| Softball equipment | 15% | 15% | 15 % |



Des Moines Independent Community School District
Division of Purchasing
1915 Prospect Road, Suite 1200
Des Moines, Iowa 50310
Phone (515)242-7751 Fax (515)242-7550

February 22, 2016

Ridell / All American
669 Sugar Lane
Elyria, Ohio 44035
Mr. Paul Fabanich / Bid Coordinator

Re: Bid # B7026 Sporting Goods & Equipment-- Second Extension

Mr. Fanbanich,

The Des Moines Public Schools is seeking to exercise its renewal option for the above mentioned bid. This will be the **second extension** of this option, with the contract period beginning July 1, 2016 and ending on June 30, 2017. Enclosed is a copy of the District's Form of Proposal, detailing the items which were on this bid, as well as the, general terms and conditions associated with this bid.

We ask all suppliers to review their pricing structures prior to submitting renewal proposals. The District will again consider any program that may reduce its costs through process improvement, ordering methodology, patterns, etc. Conversely, any planned increase may require the District to employ its option to place the product category out for bid solicitation.

The District appreciates your past service. We look forward to continuing our business relationship with you in the months and years to come. Please complete and sign the attached document, and return the signed Proposal for 2016-2017 no later than March 21, 2016 to:

Des Moines Public Schools – Purchasing Department
1200 Prospect Road Suite 1200
Des Moines, IA. 50310

Sincerely

Mark Mattiussi

Purchasing Agent
Des Moines Public Schools

Non – Discrimination Policy:

It is the policy of the Des Moines Community School District not to illegally discriminate on the basis of race, color, national origin, sex, disability, religion, creed, age (for employment), marital status (for programs), sexual orientation, gender identity and socioeconomic status (for programs) in its educational programs and its employment practices. There is a grievance procedure for processing complaints of discrimination. If you believe you have been discriminated against or treated unjustly, please contact the Equity Coordinator, Isaiah McGee at 2323 Grand Avenue, Des Moines, IA 50312, 515-242-7662 Isaiah.mcgee@dmschools.org Section 504 34 CFR 104.8, Title IX 34 CFR 106.9, OCR Guidelines IV.O and V.C

Debarment Policy:

The District is prohibited from entering into a contract where an organization or, its principals are presently debarred, suspended, proposed for debarment, declared ineligible, or voluntarily excluded from participation in this transaction by any Federal, State or Local department or agency.

Payment Policy:

The District plans to pay Awardee (s) using a procurement or virtual credit card, or may make payments by electronic funds transfer and recommends that Contractors accept one of these forms of payment

Acknowledgement & Certification:

Awardee(s) must agree to complete and sign the Acknowledgement & Certification regarding their staff's ability to be in contact with the student population.



All American Reconditioning
Riddell Athletic Products

669 SUGAR LANE
ELYRIA, OHIO 44035
(800) 275-5338
(440) 366-0041 FAX

Dear Valued Customer,

Enclosed please find our response to your request for pricing on athletic equipment, supplies, apparel and/or reconditioning services. Our pricing submission may also include pricing for non-Riddell product (i.e. Jugs, Athletic Specialties, Rogers, etc.) available through Riddell.

At Riddell, we continually strive to provide the pricing to best help you maximize your budget dollars. Following the award of your bid, we request that you provide us a copy of the bid results so that we may continue to provide the best possible pricing and available product in the future.

Please submit the final bid results to:

Riddell
Attn: Bid Department
669 Sugar Lane
Elyria, OH 44035

or

Fax: 440-366-0041
e-mail: jbrady@riddellsales.com

Thank you for your consideration of our request.

Sincerely,

A handwritten signature in cursive script, appearing to read "Dan Gilles".

Dan Gilles
Bid Department Coordinator