



B6544 Uniform
Renewal Letter 3-16



FORM OF PROPOSAL

Des Moines Public Schools
Division of Purchasing
1915 Prospect Road Suite 1200
Des Moines, IA 50310
Phone (515)242-7751
Fax (515)242-7550

No: B6544

RENEWALS SUBJECT TO THE TERMS AND CONDITIONS SPECIFIED WILL BE RECEIVED AT THE ABOVE OFFICE UNTIL, BUT NOT LATER THAN, THE DATE AND TIME REQUESTED, FOR FURNISHING THE FOLLOWING SUPPLIES, EQUIPMENT AND/OR SERVICE F.O.B. DESTINATION Mark Mattiussi, Purchasing Agent

Item #	Quantity	UOM	Description	Unit Price	Extended Amount
			Copy Paper -- Fourth Renewal		
			Please see the embedded workbook below		



Copy of B6544
Uniform Worksheet

Contract Period

This contract is for the period July 1, 2016 through June 30, 2017. The renewal option may not be exercised if it is not in the District's best interest

The undersigned bidder certifies, by responding to this proposal, that neither it nor its principals are presently debarred, suspended, proposed for debarment, declared ineligible, or voluntarily excluded from participation in this transaction by any Federal, State or Local department or agency. Further, it is the policy of the Des Moines Community School District not to illegally discriminate on the basis of race, color, national origin, sex, disability, religion, creed, age (for employment), marital status (for programs), sexual orientation, gender identity and socioeconomic status (for programs) in its educational programs and its employment practices. There is a grievance procedure for processing complaints of discrimination. If you believe you have been discriminated against or treated unjustly, please contact the Equity Coordinator, Isalah McGee at 2323 Grand Avenue, Des Moines, IA 50312, 515-242-7662 Isalah.mcgee@dmschools.org Section 504 34 CFR 104.8, Title IX 34 CFR 106.9, OCR Guidelines IV.O and V.C. Also the District plans to pay Seller using a procurement or virtual credit card, or may make payments by electronic funds transfer and recommends that Seller accept one of these forms of payment. Finally by signing this document the Seller and their agent(s) have read, understand and will comply with the District's Acknowledgement & Certification requirements as detailed below. Delivery shall be made between the hours of 8:00 a.m. and 3:30 p.m. at 1915 Prospect Road Des Moines, IA. 50310.

Company Name COMPETING EDGE Representative Name DAVID M. LARGENTON

Representative Signature [Signature] Representative Title PRESIDENT

Street Address 3500 109TH ST. City/State/Zip Des Moines, IA 50322

Email DLARGENTON@COMPET.EDG Phone 515.280.3443 Fax 515.278.0546

Date 4.14.16

SUBJECT TO THE TERMS AND CONDITIONS @ <http://www.dmschools.org/wp-content/uploads/2015/08/General-Terms-n-Conditions-New.pdf>. THIS FORM AND EACH ADDITIONAL FORM OF PROPOSAL, IF ANY, MUST BE SIGNED.



Des Moines Independent Community School District
Division of Purchasing
1915 Prospect Road
Suite 1200
Des Moines, Iowa 50310
Phone (515)242-7751
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Date: 03/22/16

Vendor Name: Competitive Edge
Vendor Address: 3500 - 109th Street
City, State, Zip: Urbandale, IA 50322
Vendor Representative: Karl Reiser
Title: Sales Rep _____

RE: Bid # 6544

Salutation:

The Des Moines Public Schools is seeking to exercise its renewal option for the above mentioned bid. This will be the FOURTH extension of this option, with the contract period beginning July 1, 2016 and ending on June 30, 2017. Enclosed is a copy of the District's Form of Proposal, detailing the items which were on this bid, as well as the, general terms and conditions associated with this bid.

We ask all suppliers to review their pricing structures prior to submitting renewal proposals. The District will again consider any program that may reduce its costs through process improvement, ordering methodology, patterns, etc. Conversely, any planned increase may require the District to employ its option to place the product category out for bid solicitation.

The District appreciates your past service. We look forward to continuing our business relationship with you in the months and years to come. Please complete and sign the attached document, and return the signed Proposal for 2016-2017 no later than April 15, 2016 to:

Des Moines Public Schools - Purchasing Department
1200 Prospect Road Suite 1200
Des Moines, IA. 50310

Sincerely

Purchasing Agent
Des Moines Public Schools

Non-Discrimination Policy

It is the policy of the Des Moines Community School District not to illegally discriminate on the basis of race, color, national origin, sex, disability, religion, creed, age (for employment), marital status (for programs), sexual orientation, gender identity and socioeconomic status (for programs) in its educational programs and its employment practices. There is a grievance procedure for processing complaints of discrimination. If you believe you have been discriminated against or treated unjustly, please contact the Equity Coordinator, Isolah McGee at 2323 Grand Avenue, Des Moines, IA 50312, 515-242-7662 Isolah.mcgee@dmschools.org Section 504 34 CFR 104.8, Title IX 34 CFR 106.9, OCR Guidelines IV.O and V.C

Debarment Policy

The District is prohibited from entering into a contract where an organization or its principals are presently debarred, suspended, proposed for debarment, declared ineligible, or voluntarily excluded from participation in this transaction by any Federal, State or Local department or agency.

Payment Policy

The District plans to pay Awardee(s) using a procurement or virtual credit card, or may make payments by electronic funds transfer and recommends that Contractors accept one of these forms of payment

Acknowledgment & Certification

Awardee(s) must agree to complete and sign the Acknowledgment & Certification regarding their staff's ability to be in contact with the student population.



Acknowledgment & Certification

Competitive Edge ("Company") is providing services to the Des Moines Independent Community School District ("District") as a contractor, vendor, supplier, provider or sub-provider and/or is operating or managing the operations of a contractor, vendor, supplier or provider. The services provided by the Company may involve the presence of the Company's employees upon the real property of the District.

The Company acknowledges that Iowa law prohibits a sex offender who has been convicted of a sex offense against a minor from being present upon the real property of the District. The Company further acknowledges that, pursuant to Iowa law, a sex offender who has been convicted of a sex offense against a minor shall not operate, manage, be employed by, or act as a contractor or volunteer at the District.

The Company hereby certifies that no one who is an owner, operator or manager of the Company has been convicted of a sex offense against a minor. The Company further certifies and agrees that it shall not permit any person who is a sex offender convicted of a sex offense against a minor to provide any services to the District in accordance with the prohibitions set forth above.

The Company further certifies that the Company has completed a satisfactory background check on the Company's employees. The Company hereby agrees to provide the District with the Company's background screening procedures including specific context and infractions that are reviewed by the Company. The District reserves the right to, but does not have the obligation to, conduct a District background check on Company employees as determined by the District in its sole discretion. The District reserves the right to restrict access of any Company employee upon the real property of the District if such employee does not clear the District's background check.

The District reserves the right, but does not have the obligation to, audit the Company's background screening program at any time, whether announced or unannounced. The Company hereby agrees that the Company shall, upon request, permit an authorized District representative to review background screening records, including those of individual Company employees, in order to conduct a compliance review, audit or investigation, to the fullest extent permitted by law.

The Company shall ensure that the provisions of this Acknowledgement and Certification are extended to any and all subcontractors, consultants, or others the Company may engage if such engagement involves their presence upon the real property of the District.

The Company understands and agrees that violation of any of the provisions of this Acknowledgement and Certification shall constitute sufficient grounds for termination of any contract or subcontract without damages or penalty to the District.

This Acknowledgment and Certification is to be construed under the laws of the State of Iowa. If any portion hereof is held invalid, the balance of the document shall, notwithstanding, continue in full legal force and effect.

In signing this Acknowledgment and Certification, the person signing on behalf of the Company hereby acknowledges that he/she has read this entire document that he/she understands its terms, and that he/she not only has the authority to sign the document on behalf of the Company, but has signed it knowingly and voluntarily.

Uniforms for Operations

Vendor: Competitive Edge - V001272

Class: 63008

Date: 03-18-16 B5544 - Fourth Renewal

Our Sku #	Color	Quantity Sold 2014/15	Quantity Sold 15/16	Size	Cost for 2014/15	Cost for 2016/17	Quote Price 2016/17	Description
Example	Neutral	1	1	Large	\$10.90	\$10.90		
S014044113	White	0	0	Small	\$0.00	\$0.00	15.00	Uniform Shirt SS, White 100% Cotton
S014044114	White	0	0	XLT	\$0.00	\$0.00	19.65	Port Authority K420 Emb Logo
S014044115	White	0	0	2XLT	\$0.00	\$0.00	20.90	
S014044116	White	0	5	3XLT	\$0.00	\$23.45	23.45	
S014044117	White	0	2	4XLT	\$0.00	\$24.65	24.65	
S014044118	White	0	0	5XLT	\$0.00	\$0.00	28.20	
S014044119	White	2	1	MED	\$15.00	\$15.00	15.00	
S014044210	Carbon Gray	20	12	Med-SM	\$11.50	\$12.75	12.75	Polo shirt, carbon gray mens, SS, 100% 4.1
S014044215	Carbon Gray	73	75	M-M	\$0.00	\$12.75	"	Polyester Pique w/ DMPS Emb Logo
S014044220	Carbon Gray	138	119	M-L	\$11.50	\$12.75	"	
S014044225	Carbon Gray	103	88	M-XL	\$11.50	\$12.75	"	
S014044230	Carbon Gray	88	62	M-2XL	\$14.50	\$14.50	14.60	
S014044240	Carbon Gray	44	22	M-3XL	\$16.49	\$16.49	16.49	
S014044245	Carbon Gray	13	8	M-4XL	\$0.00	\$16.49	"	
S014044250	Carbon Gray	5	0	M-5XL	\$0.00	\$0.00	20.40	
S014044255	Carbon Gray	22	5	M-LT	\$14.29	\$15.59	15.59	
S014044260	Carbon Gray	21	27	M-XLT	\$14.29	\$15.59	"	
S014044265	Carbon Gray	20	10	M-2XLT	\$0.00	\$16.95	16.95	
S014044270	Carbon Gray	37	21	M-3XLT	\$18.45	\$18.45	18.45	
S014044275	Carbon Gray	9	30	M-4XLT	\$18.45	\$18.45	19.75	
S014044280	Carbon Gray	7	0	M-5XLT	\$22.39	\$0.00	22.39	
S014044285	Wht	12	5	M-SM	\$12.35	\$12.75	12.75	Polo shirt, White, mens, SS, 100% 4.1
S014044290	Wht	27	27	M-M	\$12.35	\$12.75	"	Polyester Pique w/ DMPS Emb Logo
S014044300	Wht	34	39	M-L	\$12.35	\$12.75	"	
S014044305	Wht	25	38	M-XL	\$12.35	\$12.75	"	
S014044310	Wht	17	31	M-2XL	\$14.50	\$14.50	14.60	
S014044315	Wht	12	2	M-3XL	\$16.49	\$16.49	16.49	
S014044320	Wht	6	4	M-4XL	\$16.49	\$16.49	"	
S014044325	Wht	0	0	M-5XL	\$0.00	\$0.00	20.40	
S014044330	Wht	6	4	M-LT	\$14.29	\$15.59	15.59	
S014044335	Wht	11	6	M-XLT	\$13.40	\$15.59	"	
S014044340	Wht	0	8	M-2XLT	\$0.00	\$16.95	16.95	
S014044345	Wht	7	7	M-3XLT	\$18.45	\$18.45	18.45	
S014044350	Wht	7	6	M-4XLT	\$16.15	\$18.45	19.75	
S014044355	Wht	2	0	M-5XLT	\$22.39	\$0.00	22.39	
S014044360	Gray 100% Cotton	12	3	XLT	\$19.65	\$19.65	19.65	Uniform shirt, SS, gray 100%
S014044365	Gray 100% Cotton	10	14	2XLT	\$20.90	\$20.90	20.90	Port Authority K420 Emb Logo
S014044370	Gray 100% Cotton	3	11	3XLT	\$23.45	\$23.45	23.45	

