



# **FORM OF PROPOSAL**

Des Moines Public Schools  
 Division of Purchasing  
 1915 Prospect Road, Suite 1200  
 Des Moines, IA 50310

No: B6733  
 Date Issued: 03/29/2013 (Original)  
 Date Due: 04/12/2013 (Original)  
 Time Due: 2:00 p.m.

## **Incidental Electrical Supplies FY 2016-2017 - Third Extension**

SEALED BIDS SUBJECT TO THE TERMS AND CONDITIONS SPECIFIED WILL BE RECEIVED AT THE ABOVE OFFICE UNTIL, BUT NOT LATER THAN, THE DATE AND TIME ABOVE STATED AND THEN PUBLICLY OPENED FOR FURNISHING THE FOLLOWING SUPPLIES, EQUIPMENT AND/OR SERVICE F.O.B. DESTINATION PREPAID: Mark Mattiussi, Purchasing Agent

Item No.	QTY	Unit	Description	Cost +	OR	Discount %
001		Ea	<b>Boxes:</b>	<b><u>2015-16 Cost +</u></b>		
			Steel City	Based on	_____ %	_____ %
			Raco	State of Iowa	_____ %	_____ %
			Appleton	Contract:	_____ %	_____ %
002		Ea	<b>Fittings (connectors &amp; couplings)</b>		_____ %	_____ %
			Bridgeport		_____ %	_____ %
			Raco	MA 005 3159-13	_____ %	_____ %
003		Ea	<b>Pipe (EMT) Republic</b>	and	_____ %	_____ %
004		Ea	<b>Receptacles &amp; Switches</b>	U.S. Communities		
			Eagle	Contract:	_____ %	_____ %
			Hubbell	MA-1340234	_____ %	_____ %
			Pass & Seymour		_____ %	_____ %
			Leviton		_____ %	_____ %
005		Ea	<b>Wire (Commodity Item)</b>			
			Triangle	_____ %	_____ %	_____ %
			Carol	_____ %	_____ %	_____ %
006		Ea	<b>Misc. Wiring Products</b>			
			Panduit	_____ %	_____ %	_____ %
			Pass & Seymour	_____ %	_____ %	_____ %
			Slater	_____ %	_____ %	_____ %
			Eagle	_____ %	_____ %	_____ %
007		Ea	<b>Wire Nuts: Ideal</b>	_____ %	_____ %	_____ %
008		Ea	<b>Fuses</b>			
			Littleton	_____ %	_____ %	_____ %
			Buss	_____ %	_____ %	_____ %
009		Ea	<b>Breakers</b>			
			Square D	_____ %	_____ %	_____ %
			ITE	_____ %	_____ %	_____ %
010		Ea	<b>Metal &amp; Plastic Raceway</b>			
			Wiremold	_____ %	_____ %	_____ %
			Hubbell	_____ %	_____ %	_____ %
011		Ea	<b>Varlous Square D</b>	_____ %	_____ %	_____ %

### **General:**

Complete two pages of this Form of Proposal. Indicate the percentage discount from list price that will be applied to the items, or the "Cost Plus" percentage that will be used if a manufacturer's list price is not available.

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Small orders will be "walk in" and "carry out". Purchases under \$150.00 will require an "LPO" (Local Purchase Order). Larger orders will be covered by regular Purchase Orders, and pick-up from the vendor will be arranged by the District.

All shipments must contain a packing slip showing the items purchased and referencing the P.O. number.

It is the District's intention to purchase all incidental electrical supplies through this bid, but the District reserves the right to purchase items elsewhere if needed. The projected dollar value of purchases made under this bid is \$25,000.00 - \$50,000.00, but no purchase value is guaranteed.

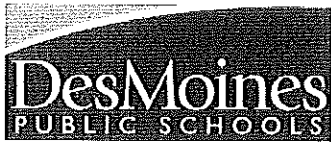
**Period of Contract:**

This contract is for the period July 1, 2016, through June 30, 2017. The District reserves the option to renew the original contract with the successful bidder(s) for up to four additional years. The amount of the contract for the second through fifth years shall be negotiated at the close of each preceding year. The renewal option may not be exercised if not in the District's best interests. The contract may be cancelled by either party on 90 days written notice during the contract period.

The undersigned bidder certifies, by responding to this proposal, that neither it nor its principals are presently debarred, suspended, proposed for debarment, declared ineligible, or voluntarily excluded from participation in this transaction by any Federal, State or Local department or agency. Further, it is the policy of the Des Moines Community School District not to illegally discriminate on the basis of race, color, national origin, sex, disability, religion, creed, age (for employment), marital status (for programs), sexual orientation, gender identity and socioeconomic status (for programs) in its educational programs and its employment practices. There is a grievance procedure for processing complaints of discrimination. If you believe you have been discriminated against or treated unjustly, please contact the Equity Coordinator, Isaiah McGee at 2323 Grand Avenue, Des Moines, IA 50312, 515-242-7662 [Isaiah.mcgee@dmschools.org](mailto:Isaiah.mcgee@dmschools.org) Section 504 34 CFR 104.8, Title IX 34 CFR 106.9, OCR Guidelines IV.O and V.C. Also the District plans to pay Seller using a procurement or virtual credit card, or may make payments by electronic funds transfer and recommends that Contractors accept one of these forms of payment. Finally, by signing this document the Seller and their agent(s) have read, understand and will comply with the District's Acknowledgement & Certification requirements as detailed below.

Company Name Graybar Representative Name Clay McKim  
 Representative Signature [Signature] Representative Title Government Inside Sales  
 Date 2/23/16 Street Address 600 East 4th St City/State/Zip Des Moines IA 50309-1863  
 Email Clayden.Mckim@graybar.com Phone 515-447-4525 Fax 515-244-0147

SUBJECT TO THE TERMS AND CONDITIONS @ <http://www.dmschools.org/wp-content/uploads/2015/08/General-Terms-n-Conditions-New.pdf> THIS FORM AND EACH ADDITIONAL FORM OF PROPOSAL, IF ANY, MUST BE SIGNED.



### Acknowledgement & Certification

Graybar is providing services to the Des Moines Independent Community School District ("District") as a contractor, vendor, supplier, provider or sub-provider and/or is operating or managing the operations of a contractor, vendor, supplier or provider. The services provided by the Company may involve the presence of the Company's employees upon the real property of the District.

The Company acknowledges that Iowa law prohibits a sex offender who has been convicted of a sex offense against a minor from being present upon the real property of the District. The Company further acknowledges that, pursuant to Iowa law, a sex offender who has been convicted of a sex offense against a minor shall not operate, manage, be employed by, or act as a contractor or volunteer at the District.

The Company hereby certifies that no one who is an owner, operator or manager of the Company has been convicted of a sex offense against a minor. The Company further certifies and agrees that it shall not permit any person who is a sex offender convicted of a sex offense against a minor to provide any services to the District in accordance with the prohibitions set forth above.

The Company further certifies that the Company has completed a satisfactory background check on the Company's employees. The Company hereby agrees to provide the District with the Company's background screening procedures including specific context and infractions that are reviewed by the Company. The District reserves the right to, but does not have the obligation to, conduct a District background check on Company employees as determined by the District in its sole discretion. The District reserves the right to restrict access of any Company employee upon the real property of the District if such employee does not clear the District's background check.

The District reserves the right, but does not have the obligation to, to audit the Company's background screening program at any time, whether announced or unannounced. The Company hereby agrees that the Company shall, upon request, permit an authorized District representative to review background screening records, including those of individual Company employees, in order to conduct a compliance review, audit or investigation, to the fullest extent permitted by law.

The Company shall ensure that the provisions of this Acknowledgement and Certification are extended to any and all subcontractors, consultants, or others the Company may engage if such engagement involves their presence upon the real property of the District.

The Company understands and agrees that violation of any of the provisions of this Acknowledgement and Certification shall constitute sufficient grounds for termination of any contract or subcontract without damages or penalty to the District.

This Acknowledgement and Certification is to be construed under the laws of the State of Iowa. If any portion hereof is held invalid, the balance of the document shall, notwithstanding, continue in full legal force and effect.

In signing this Acknowledgement and Certification, the person signing on behalf of the Company hereby acknowledges that he/she has read this entire document that he/she understands its terms, and that he/she not only has the authority to sign the document on behalf of the Company, but has signed it knowingly and voluntarily

**From:** [McKim, Clayden](#)  
**To:** [Khounlo Philavanh, Joanne](#)  
**Subject:** RE: B6733 Incidental Electrical Supplies (Graybar)  
**Date:** Wednesday, February 24, 2016 2:22:30 PM

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That it correct.

Let me know if you need anything else.

Thank you

**Clayden McKim** | Inside Sales Representative  
600 East 4th St | Des Moines, IA 50309-1863 | Office (515) 447-4525 | Mobile (402) 885-0341 |  
[clayden.mckim@graybar.com](mailto:clayden.mckim@graybar.com)  
[www.graybar.com](http://www.graybar.com) - Works to Your Advantage



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**From:** Khounlo Philavanh, Joanne [mailto:Joanne.KhounloPhilavanh@dmschools.org]  
**Sent:** Wednesday, February 24, 2016 12:00 PM  
**To:** McKim, Clayden <Clayden.McKim@graybar.com>  
**Subject:** RE: B6733 Incidental Electrical Supplies (Graybar)

You didn't complete anything on the Cost or Discount section. I assume you are using the state contract?

Thanks,

JoAnne Khounlo-Philavanh  
Purchasing Specialist  
1915 Prospect Rd, Suite 1200  
Des Moines, IA 50310  
Phone (515) 242-7962  
Fax (515) 242-7550  
[JoAnne.KhounloPhilavanh@dmschools.org](mailto:JoAnne.KhounloPhilavanh@dmschools.org)  
[www.dmschools.org](http://www.dmschools.org)



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**From:** McKim, Clayden [mailto:Clayden.McKim@graybar.com]  
**Sent:** Tuesday, February 23, 2016 3:26 PM  
**To:** Khounlo Philavanh, Joanne <Joanne.KhounloPhilavanh@dmschools.org>  
**Subject:** RE: B6733 Incidental Electrical Supplies (Graybar)

Hello,

Please see attached.

Thank you,

**Clayden McKim** | Inside Sales Representative  
600 East 4th St | Des Moines, IA 50309-1863 | Office (515) 447-4525 | Mobile (402) 885-0341 |  
[clayden.mckim@graybar.com](mailto:clayden.mckim@graybar.com)  
[www.graybar.com](http://www.graybar.com) - Works to Your Advantage

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**From:** Jorgensen, Mark  
**Sent:** Tuesday, February 23, 2016 7:17 AM  
**To:** McKim, Clayden <[Clayden.McKim@graybar.com](mailto:Clayden.McKim@graybar.com)>  
**Subject:** FW: B6733 Incidental Electrical Supplies (Graybar)

**Mark Jorgensen** | Quotations Specialist  
Des Moines, IA | Office (515) 447-4526 | [mark.jorgensen@graybar.com](mailto:mark.jorgensen@graybar.com)  
[www.graybar.com](http://www.graybar.com) - Works to Your Advantage

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**From:** Khounlo Philavanh, Joanne [<mailto:Joanne.KhounloPhilavanh@dmschools.org>]  
**Sent:** Monday, February 22, 2016 4:50 PM  
**To:** Jorgensen, Mark <[Mark.Jorgensen@graybar.com](mailto:Mark.Jorgensen@graybar.com)>  
**Subject:** B6733 Incidental Electrical Supplies (Graybar)

Hello,

Attached is the renewal for FY16-17. Please complete, sign and return by the requested date.

Thanks,

JoAnne Khounlo-Philavanh  
Purchasing Specialist  
1915 Prospect Rd, Suite 1200  
Des Moines, IA 50310  
Phone (515) 242-7962  
Fax (515) 242-7550  
[JoAnne.KhounloPhilavanh@dmschools.org](mailto:JoAnne.KhounloPhilavanh@dmschools.org)  
[www.dmschools.org](http://www.dmschools.org)