



Innovational Concepts  
2347 Station Parkway NW  
Andover, MN 55304  
Mr. Greg Meyer  
CEO

Des Moines Public Schools  
Division of Purchasing  
1915 Prospect Road Suite 1200  
Des Moines, IA 50310  
Phone (515)242-7751

August 1, 2016

**Re: RFP 6992 Boiler & Cooling Tower Water Treatment Services – SECOND EXTENSION FY 2016-2017**

Mr. Meyer:

The Des Moines Independent Community School District would like to exercise the option to renew the contract on RFP 6992 Boiler & Cooling Tower Water Treatment Services for the fiscal year July 1, 2016 to June 30, 2017. This will be the SECOND EXTENSION of this request. Attached please find a new cost renewal page for FY 2016-2017. All other terms and conditions from the original RFP will remain in force.

The District appreciates your past service. We look forward to continuing our business relationship with you in the months and years to come. Please complete, sign and return the enclosed as soon as possible to:

1. Form of Proposal 2016-2017
2. Acknowledgement & Certification Form
3. Certificate of Insurance (Acord Statement) from your insurance agent

Return these items to:

Des Moines Public Schools  
Division of Purchasing  
1915 Prospect Road Suite 1200  
Des Moines, Iowa 50310  
Attn: JoAnne Khounlo-Philavanh

Sincerely

JoAnne Khounlo-Philavanh  
Purchasing Specialist  
Des Moines Public Schools

**By responding the vendor certifies that neither it nor its principals are presently debarred, suspended, proposed for debarment, declared ineligible or voluntarily excluded from the participation in this transaction by any Federal, State or Local department or agency.**



### Acknowledgment & Certification

Innovational Concepts ("Company") is providing services to the Des Moines Independent Community School District ("District") as a contractor, vendor, supplier, provider or sub-provider and/or is operating or managing the operations of a contractor, vendor, supplier or provider. The services provided by the Company may involve the presence of the Company's employees upon the real property of the District.

The Company acknowledges that Iowa law prohibits a sex offender who has been convicted of a sex offense against a minor from being present upon the real property of the District. The Company further acknowledges that, pursuant to Iowa law, a sex offender who has been convicted of a sex offense against a minor shall not operate, manage, be employed by, or act as a contractor or volunteer at the District.

The Company hereby certifies that no one who is an owner, operator or manager of the Company has been convicted of a sex offense against a minor. The Company further certifies and agrees that it shall not permit any person who is a sex offender convicted of a sex offense against a minor to provide any services to the District in accordance with the prohibitions set forth above.

The Company further certifies that the Company has completed a satisfactory background check on the Company's employees. The Company hereby agrees to provide the District with the Company's background screening procedures including specific context and infractions that are reviewed by the Company. The District reserves the right to, but does not have the obligation to, conduct a District background check on Company employees as determined by the District in its sole discretion. The District reserves the right to restrict access of any Company employee upon the real property of the District if such employee does not clear the District's background check.

The District reserves the right, but does not have the obligation to, to audit the Company's background screening program at any time, whether announced or unannounced. The Company hereby agrees that the Company shall, upon request, permit an authorized District representative to review background screening records, including those of individual Company employees, in order to conduct a compliance review, audit or investigation, to the fullest extent permitted by law.

The Company shall ensure that the provisions of this Acknowledgement and Certification are extended to any and all subcontractors, consultants, or others the Company may engage if such engagement involves their presence upon the real property of the District.

The Company understands and agrees that violation of any of the provisions of this Acknowledgement and Certification shall constitute sufficient grounds for termination of any contract or subcontract without damages or penalty to the District.

This Acknowledgment and Certification is to be construed under the laws of the State of Iowa. If any portion hereof is held invalid, the balance of the document shall, notwithstanding, continue in full legal force and effect.

In signing this Acknowledgment and Certification, the person signing on behalf of the Company hereby acknowledges that he/she has read this entire document that he/she understands its terms, and that he/she not only has the authority to sign the document on behalf of the Company, but has signed it knowingly and voluntarily.

## RFP 6992 Boiler & Cooling Tower Water Treatment Services



### FORM OF PROPOSAL - Signature Sheet - Second Extension

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***Second Extension of RFP 6992 Boiler & Cooling Tower Water Treatment Services pricing adjustment only for period of July 1, 2016 to June 30, 2017. All other original terms and conditions from RFP 6992 remain in force.***

Authorized Representative Signature: \_\_\_\_\_

Representative Name (print): \_\_\_\_\_

Street Address: \_\_\_\_\_

City / State/ Zip : \_\_\_\_\_

Title: \_\_\_\_\_ Date: \_\_\_\_\_

Contact Phone Number: \_\_\_\_\_

Contact Fax Number: \_\_\_\_\_

Contact Email Address: \_\_\_\_\_

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*The undersigned bidder certifies, by responding to this renewal, that neither it nor its principals are presently debarred, suspended, proposed for debarment, declared ineligible, or voluntarily excluded from participation in this transaction by any Federal, State or Local department or agency. Further, it is the policy of the Des Moines Community School District not to illegally discriminate on the basis of race, color, national origin, sex, disability, religion, creed, age (for employment), marital status (for programs), sexual orientation, gender identity and socioeconomic status (for programs) in its educational programs and its employment practices. There is a grievance procedure for processing complaints of discrimination. If you believe you have been discriminated against or treated unjustly, please contact the Equity Coordinator, Isaiah McGee at 2323 Grand Avenue, Des Moines, IA 50312, 515-242-7662 [Isaiah.mcgee@dmschools.org](mailto:Isaiah.mcgee@dmschools.org) Section 504 34 CFR 104.8, Title IX 34 CFR 106.9, OCR Guidelines IV.O and V.C. Also the District plans to pay Seller using a procurement or virtual credit card, or may make payments by electronic funds transfer and recommends that Contractors accept one of these forms of payment. Finally by signing this document the Contractor and their agent(s) have read, understand and will comply with the District's Acknowledgement & Certification and Non-Disclosure requirements as included herein.*

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**SUBJECT TO THE TERMS AND CONDITIONS @ <http://www.dmschools.org/wp-content/uploads/2014/11/General-Terms-n-Conditions-New.pdf> THIS FORM AND EACH ADDITIONAL FORM OF PROPOSAL, IF ANY, MUST BE SIGNED.**

**RFP 6992 Boiler & Cooling Tower Water Treatment Services****INNOVATION CONCEPTS INC RFP 6992 - Boiler & Cooling Tower Water Treatment Services****PRICING - EXTENSION 2 FY 2016-2017**

	<u><b>2015-16</b></u>	<u><b>2016-2017</b></u>
<b><u>TESTING</u></b>		
Heating/Cooling System Testing Specification		
Microbiological Studies	\$59.00	\$ _____
Legionella Studies	\$250.00	\$ _____
Hydronic System Studies	\$89.00	\$ _____
Corrosion Coupon Studies		
System Pretreatment	\$125.00	\$ _____
System Sampling & Lab Analysis	\$138.00	\$ _____
Iron and Copper Profiles	\$198.00	\$ _____
Toxicant Evaluations for Biocide Selection	\$2250.00	\$ _____
Deposit Analysis	\$225.00	\$ _____
Metallurgical Analysis	\$4000- \$5000	\$ _____
Equipment Inspections	\$125.00	\$ _____
Tower Studies	\$250.00	\$ _____
Heat Exchange Coefficient Determinations	\$250.00	\$ _____
<b><u>BOILER SYSTEMS TESTING SPECIFICATIONS</u></b>		
Feed Water Dissolved Oxygen Studies	\$250.00	\$ _____
Composite Feedwater Sampling	\$190.00	\$ _____
Calculate % Condensate Returns	\$250.00	\$ _____
System Iron Profiles	\$175.00	\$ _____
Condensate pH Profiles	\$250.00	\$ _____
Steam Purity Testing	\$250.00	\$ _____
Inspection of Boiler	\$125.00	\$ _____
Condensate Corrosion Coupon Studies		
Make Up Analysis	\$125.00	\$ _____
Energy Savings Calculations	\$250.00	\$ _____
System Samplings & Lab Analysis	\$138.00	\$ _____
Deposit Analysis	\$225.00	\$ _____
Metallurgical Analysis	\$4000-\$5000	\$ _____
Testing of Off-line Wet Stored Boilers	\$98.00	\$ _____
<b><u>STEAM BOILER PRODUCTS</u></b>		
IC118 Boiler Water Treatment	\$743.71/cs	\$ _____
IC114 Boiler Water Treatment	\$747.26/cs	\$ _____
IC136 Steam Line Treatment	\$839.78/cs	\$ _____
IC121 Oxygen Scavenger	\$508.85/cs	\$ _____
<b><u>COOLING TOWER PRODUCTS</u></b>		
IC204 Cooling Tower Treatment	\$1138.69/cs	\$ _____
C100G, Microbicide, EPA Registered Biocide	\$1629.75/cs	\$ _____
TowerChlor56 Microbicide, EPA Reg. Biocide	\$733.03/cs	\$ _____

**RFP 6992 Boiler & Cooling Tower Water Treatment Services**



	<u><b>2015-2016</b></u>	<u><b>2016-2017</b></u>
<u><b>HYDRONIC SYSTEM PRODUCTS</b></u>		
Closed Loop Treatment	\$ NA	\$ _____
IC406S Hydronic System Cleaner	\$1056.00/cs	\$ _____
IC400T Closed System Treatment	\$840.36/pail	\$ _____
IC404S Closed System Treatment Geothermal	\$818.43/cs	\$ _____
Microbiological Testing ATP – Monthly	\$59.00/test	\$ _____
Legionella Testing – LDB, two times/year	\$250.00/test	\$ _____
SYSTEM MANAGEMENT PROGRAM(per year)	\$91,680.00/year	\$ _____
SYSTEM MANAGEMENT PROGRAM(per month)	\$ 7,640.00/month	\$ _____

**Includes:**

Steam Boiler Monthly Service  
Cooling Tower Monthly Service  
Testing Hydronic Systems 2 times/yr  
Consulting Service based on need of the above systems