

Personnel Charge Rates							
Labor charges for personnel completing assignments will be at the Hourly Unit Rates set forth below							
Assigned Personnel	Assigned Position	FY 2015-2016		FY 2016-2017			
		Hourly Unit Rate		Hourly Unit Rate			
Caley Parrish	Division Mgr./DMPS Program Mgr.	\$ 137.00		\$ 141.00			
Greg Brown	Senior Technical Resource	\$ 135.00		\$ 135.00			
David Hruby	Senior Project Mgr.	\$ 115.00		\$ 119.00			
Tim Draschil	Technical Resource	\$ 108.00		\$ 111.00			
Diane Pals	Project Mgr.	\$ 105.00		\$ 109.00			
Eric Mueggenberg	Senior Scientist	\$ 90.00		\$ 90.00			
Matt Patrick	Assistant Project Mgr.	\$ 80.00		\$ 80.00			
Matt Sheeder	Assistant Project Mgr./Field Mgr.	\$ 80.00		\$ 80.00			
	Environmental Scientist II	\$ 75.00		\$ 75.00			
Scott Olson	Assistant Project Mgr.	\$ 75.00		\$ 80.00			
Ethan Van Kooten	Environmental Scientist I	\$ 66.00		\$ 66.00			
Rich Sybert	Environmental Scientist I	\$ 66.00		\$ 66.00			
	Environmental Scientist I	\$ 66.00					
Jeff Kline	Senior Environmental/Const Tech	\$ 63.00		\$ 64.00			
Omar Sanchez	Drafter	\$ 62.00		\$ 63.00			
Sue Boswell	Technical Administrator/Biller	\$ 57.00		\$ 59.00			
Kyle Dean	Construction Technician/Laborer	\$ 54.00		\$ 54.00			
Connie McPhee	Administrative Assistant	\$ 48.00		\$ 49.00			
Reimbursable Expense Rates-							
Usage rates for equipment owned and maintained by Apex will be charged at rates identified below. Equipment rented from vendors will be charged at the rental rate plus 10%.							
Field Equipment/Instruments	FY 2015-2016		FY 2016-2017				Monthly Rate
	Daily Rate	Weekly Rate	Daily Rate	Weekly Rate	Daily Rate	Weekly Rate	
Bailer (each)	\$ 15.00	NA	NA	NA	\$ 15.00	NA	NA
LEL Meter	NA	NA	NA	NA	NA	NA	NA
4-Gas Meter	\$ 90.00	NA	NA	NA	\$ 90.00	NA	NA
pH, DO, Conductivity Meter	\$ 35.00	NA	NA	NA	\$ 35.00	NA	NA
Photoionization Analyzer (PID)	\$ 90.00	\$ 425.00	\$ 1,275.00	\$ 90.00	\$ 90.00	\$ 425.00	\$ 1,275.00
Thermal Air Meter/Velocity Meter	\$ 50.00	\$ 200.00	\$ 500.00	\$ 50.00	\$ 50.00	\$ 200.00	\$ 500.00
Hand Operated Diaphragm/Centrifugal	NA	NA	NA	NA	NA	NA	NA
Peristaltic Pump	\$ 40.00	\$ 160.00	\$ 480.00	\$ 40.00	\$ 40.00	\$ 160.00	\$ 480.00
Positive Disp. Shallow Well WTPD	NA	NA	NA	NA	NA	NA	NA
Colorimetric Tube Air Monitoring Pump	\$ 20.00	\$ 80.00	\$ 200.00	\$ 20.00	\$ 20.00	\$ 80.00	\$ 200.00
Detector Tubes (per unit)	\$ 15.00	NA	NA	NA	\$ 15.00	NA	NA
Sampling pump 3gpm	\$ 35.00	\$ 140.00	\$ 350.00	\$ 35.00	\$ 35.00	\$ 140.00	\$ 350.00
Interface Probe	\$ 65.00	\$ 260.00	\$ 650.00	\$ 65.00	\$ 65.00	\$ 260.00	\$ 650.00
Respirators (Level C)	\$ 30.00	\$ 120.00	\$ 300.00	\$ 30.00	\$ 30.00	\$ 120.00	\$ 300.00
Respirators Cartridges - Chemical (per pair)	\$ 35.00	NA	NA	NA	\$ 35.00	NA	NA
Survey Equipment	\$ 40.00				\$ 40.00		

Reimbursable Expense Rates		FY 2015-2016			FY 2016-2017		
Field Equipment/Instruments		Daily Rate	Weekly Rate	Monthly Rate	Daily Rate	Weekly Rate	Monthly Rate
GPS Receiver		\$ 20.00	\$ 80.00	\$ 200.00	\$ 20.00	\$ 80.00	\$ 200.00
Well Locks (per unit)		\$ 16.00	NA	NA	\$ 16.00	NA	NA
Decon Equipment (per well)		\$ 2.00	NA	NA	\$ 2.00	NA	NA
Hand Auger		\$ 35.00	\$ 140.00	\$ 350.00	\$ 35.00	\$ 140.00	\$ 350.00
Metal Detector		\$ 35.00	\$ 140.00	\$ 350.00	\$ 35.00	\$ 140.00	\$ 350.00
Bentonite		\$10.00/Bag	NA	NA	10.00/Bag	NA	NA
Drum (per unit)		\$ 100.00	NA	NA	\$ 100.00	NA	NA
Generator 2500 Watts		\$ 100.00	\$ 400.00	\$ 1,000.00	\$ 100.00	\$ 400.00	\$ 1,000.00
Hand Tools		\$ 40.00	NA	NA	\$ 40.00	NA	NA
1/2 Mask Respirator with Cartridges		\$10.00/Use	NA	NA	\$10.00/Use	NA	NA
High- Volume Air Sampling Pump		\$15.00/Set	NA	NA	\$15.00/Set	NA	NA
PCM Sampling Cassette		\$ 1.00	NA	NA	\$ 1.00	NA	NA
TEM Sampling Cassette		\$ 1.00	NA	NA	\$ 1.00	NA	NA
Tyvek Protective Outerwear		\$ 10.00	NA	NA	\$ 10.00	NA	NA
Wondermaker ACM Sampler		\$ 2.00	NA	NA	\$ 2.00	NA	NA
Air-O-Cell Cassette		\$ 8.00	NA	NA	\$ 8.00	NA	NA
MEA Agar Plates		NA	NA	NA	NA	NA	NA
Zefon Bio Pump		NA	NA	NA	NA	NA	NA
Anderson A6 Sampler		\$ 35.00	\$ 60.00	\$ 100.00	\$ 35.00	\$ 60.00	\$ 100.00
In-House PCM Analysis		\$15.00/Each	NA	NA	NA	NA	NA
Trailer Charge		\$ 20.00	\$ 80.00	\$ 200.00	\$ 20.00	\$ 80.00	\$ 200.00
Truck Charge		\$ 40.00	NA	NA	\$ 40.00	NA	NA
Project Mileage		\$0.616/Mile	NA	NA	\$0.616/Mile	NA	NA

Asbestos Laboratory Services

Laboratory analytical charges associated with completion of project assignments under this contract will be charged at rates established in the following table plus 10%.

		FY 2015-2016			FY 2016-2017		
		Phase Contract	Polarized Light	Polarized Light	Phase Contract	Polarized Light	Polarized Light
		Microscopy (PCM)	Microscopy (PLM) EPA	Microscopy (PLM) EPA	Microscopy (PCM)	Microscopy (PLM) EPA	Microscopy (PLM) EPA
		Polarized Light	600R/R-	600R/R-	Polarized Light	600R/R-	600R/R-
		Microscopy (PLM)	93/116)*	93/116)*	Microscopy (PLM)	93/116)*	93/116)*
		(EPA 600R/R-93/116)*			(EPA 600R/R-93/116)*		
		\$ 5.00	\$ 6.00	\$ 6.00	\$ 5.00	\$ 6.00	\$ 6.00
		\$ 6.00	\$ 7.25	\$ 7.25	\$ 6.00	\$ 7.25	\$ 7.25
		\$ 7.00	\$ 8.50	\$ 8.50	\$ 7.00	\$ 8.50	\$ 8.50
		\$ 8.00	\$ 10.00	\$ 10.00	\$ 8.00	\$ 10.00	\$ 10.00
		\$ 12.00	\$ 14.00	\$ 14.00	\$ 12.00	\$ 14.00	\$ 14.00
		\$ 20.00	\$ 25.00	\$ 25.00	\$ 20.00	\$ 25.00	\$ 25.00

Asbestos Laboratory Services				FY 2015-2016				FY 2016-2017			
Transmission Electron Microscopy				Air Samples	Non-Friable	Settled Dust		Air Samples	Non-Friable	Settled Dust	
5 Day Turn Around				\$ 35.50	\$ 29.00	\$ 95.00		\$ 35.50	\$ 29.00	\$ 95.00	
3 Day Turn Around				\$ 37.00	\$ 29.00	\$ 105.00		\$ 37.00	\$ 29.00	\$ 105.00	
2 Day Turn Around				\$ 38.00	\$ 29.00	\$ 120.00		\$ 38.00	\$ 29.00	\$ 120.00	
1 Day Turn Around				\$ 40.00	\$ 35.00	\$ 150.00		\$ 40.00	\$ 35.00	\$ 150.00	
FY 2015-2016				FY 2016-2017				FY 2016-2017			
Transmission Electron Microscopy				Air Samples	Non-Friable	Settled Dust		Air Samples	Non-Friable	Settled Dust	
Same Day (M-F)				\$ 66.60	\$ 80.00	\$ 350.00		\$ 66.60	\$ 80.00	\$ 350.00	
Saturday/Sunday				\$ 125.00	NA	\$ 280.00		\$ 125.00	NA	\$ 280.00	
FY 2015-2016				FY 2016-2017				FY 2016-2017			
Lead Laboratory Services				FY 2015-2016				FY 2016-2017			
Lead by Atomic Absorption Spectroscopy (AAS)				Paint/Dust-wipe/Soil	Air Samples	TCLP		Paint/Dust-wipe/Soil	Air Samples	TCLP	
5 Day Turn Around				\$ 5.00	\$ 5.00	\$ 50.00		\$ 5.00	\$ 5.00	\$ 50.00	
3 Day Turn Around				\$ 5.50	\$ 5.50	\$ 70.00		\$ 5.50	\$ 5.50	\$ 70.00	
2 Day Turn Around				\$ 5.75	\$ 5.75	\$ 90.00		\$ 5.75	\$ 5.75	\$ 90.00	
1 Day Turn Around				\$ 6.00	\$ 6.00	NA		\$ 6.00	\$ 6.00	NA	
Same Day (M-F)				\$ 12.00	\$ 12.00	NA		\$ 12.00	\$ 12.00	NA	
Saturday/Sunday				NA	NA	NA		NA	NA	NA	
FY 2015-2016				FY 2016-2017				FY 2016-2017			
UST Laboratory Services				FY 2015-2016				FY 2016-2017			
BTEX and MTBE by 8260				Soil	Water			Soil	Water		
BTEX by 8021				\$ 60.00	\$ 60.00			\$ 60.00	\$ 60.00		
Total Extractable Hydrocarbons				\$ 35.00	\$ 35.00			\$ 35.00	\$ 35.00		
				\$ 30.00	\$ 30.00			\$ 30.00	\$ 30.00		
FY 2015-2016				FY 2016-2017				FY 2016-2017			
Mold Laboratory Services				FY 2015-2016				FY 2016-2017			
Air- Spore Trap Analysis w/other				3 Day	Next Day	Same Day		3 Day	Next Day	Same Day	
Air- Viable Sample Analysis				\$ 50.84	\$ 50.84	\$ 67.78		\$ 50.84	\$ 50.84	\$ 67.78	
Surface- Direct Exam (Qualitative)				\$43.13 (7+ Day Turn Around Only)				\$43.13 (7+ Day Turn Around Only)			
Surface- Direct Exam				\$ 30.81	\$ 46.21	\$ 61.62		\$ 30.81	\$ 46.21	\$ 61.62	
				\$ 38.00	\$ 57.00	\$ 76.00		\$ 38.00	\$ 57.00	\$ 76.00	
FY 2015-2016				FY 2016-2017				FY 2016-2017			
Radon Laboratory Services				FY 2015-2016				FY 2016-2017			
Radon Short- Term Sampler (Each)				\$ 8.00				\$ 8.00			
Radon Long- Term Sampler (Each)				\$ 20.00				\$ 20.00			

Other Rates
FY 2015-2016
Vehicle/equipment rentals, materials, subcontractors, reproduction costs, including large-format drawings & specifications; parking, etc. will be charged at the cost incurred plus 10%
Vehicle mileage, other than that incurred during the use of project-specific rental vehicles, will be charged at a rate of \$0.60 per mile.
Per diem rates for allowable travel-related meals and lodging are \$51 and \$97 respectively.
Respirator Cartridges (ACM) \$15.00 per pair. Decon Power Sprayers \$20.00/day/ QTRACK PLUS IAQ Meter \$40/day. High Volume Air Sampling Pump \$2.50/Each.
Saranex Protective Outerwear (Chemical Applications) \$25.00/suit. Flush Mount Monitoring Well Cover (8" Diameter) \$80/each.
Drafter \$62/hour labor rate (Omar Sanchez). Also please note the reslotting of Matt Sheeder and Scott Olson in Labor Rate Table.
Other Rates
FY 2016-2017
Vehicle/equipment rentals, materials, subcontractors, reproduction costs, including large-format drawings & specifications; parking, etc. will be charged at the cost incurred plus 10%
Per diem rates for allowable travel-related meals and lodging are \$59 and \$101 respectively.
Respirator Cartridges (ACM) \$15.00 per pair. Decon Power Sprayers \$20.00/day/ QTRACK PLUS IAQ Meter \$40/day. High Volume Air Sampling Pump \$2.50/Each.
Saranex Protective Outerwear (Chemical Applications) \$25.00/suit. Flush Mount Monitoring Well Cover (8" Diameter) \$80/each.



FORM OF PROPOSAL

Des Moines Public Schools
 Division of Purchasing
 1915 Prospect Road
 Suite 1200
 Des Moines, IA 50310
 Phone (515)242-7751
 Fax (515)242-7550

No: RFP6801
 Date Issued: 9/30/2013 (Original)
 Date Due: 10/15/2013 (Original)
 Time: 1:00 p.m.

SEALED BIDS SUBJECT TO THE TERMS AND CONDITIONS SPECIFIED WILL BE RECEIVED AT THE ABOVE OFFICE UNTIL, BUT NOT LATER THAN, THE DATE AND TIME ABOVE STATED AND THEN PUBLICLY OPENED FOR FURNISHING THE FOLLOWING SUPPLIES, EQUIPMENT AND/OR SERVICE F.O.B. DESTINATION. Mark Mattiussi, Purchasing Agent

Item No.	Quantity	Unit	Description	Unit Price	Amount
			<p>ENVIRONMENTAL CONSULTING SERVICES EXTENSION # 2</p> <p><i>See attached worksheet</i></p> <p>Period of Contract This contract is for the period July 1, 2016 through June 30, 2017. The District reserves the option to renew the original contract with the successful bidder for up to four additional years. The amount of the contract for the second through the fifth year shall be negotiated at the close of each preceding year. The renewal option may not be exercised if it is not in the District's best interest.</p>		

The undersigned bidder certifies, by responding to this proposal, that neither it nor its principals are presently debarred, suspended, proposed for debarment, declared ineligible, or voluntarily excluded from participation in this transaction by any Federal, State or Local department or agency. Further, it is the policy of the Des Moines Community School District not to illegally discriminate on the basis of race, color, national origin, sex, disability, religion, creed, age (for employment), marital status (for programs), sexual orientation, gender identity and socioeconomic status (for programs) in its educational programs and its employment practices. There is a grievance procedure for processing complaints of discrimination. If you believe you have been discriminated against or treated unjustly, please contact the Equity Coordinator, Isaiah McGee at 2323 Grand Avenue, Des Moines, IA 50312, 515-242-7662 Isaiah.mcgee@dmschools.org Section 504 34 CFR 104.8, Title IX 34 CFR 106.9, OCR Guidelines IV.O and V.C. Also the District plans to pay Seller using a procurement or virtual credit card, or may make payments by electronic funds transfer and recommends that Seller accept one of these forms of payment. Finally by signing this document the Seller and their agent(s) have read, understand and will comply with the District's Acknowledgement & Certification requirements as detailed below. Delivery shall be made between the hours of 8:00 a.m. and 3:30 p.m. at: Various sites

Company Name **Apex Companies, LLC** Representative Name **Caley Parrish**
 Representative Signature **Caley Parrish** Representative Title **Division Manager**
Digitally signed by Caley Parrish
 DN: cn=Caley Parrish, o=Apex Companies, LLC,
 ou=Apex Companies, LLC,
 email=Caley.Parrish@apexcos.com, c=US
 Date: 2016.06.06 13:44:31 -0500
 Date **6/6/16** Street Address **10052 Justin Drive, Ste L** City/State/Zip **Urbandale, IA 50322**
 Email **cparrish@apexcos.com** Phone **515-727-8025** Fax **515-727-8028**

SUBJECT TO THE TERMS AND CONDITIONS @ <http://www.dmschools.org/wp-content/uploads/2015/08/General-Terms-n-Conditions-New.pdf>. THIS FORM AND EACH ADDITIONAL FORM OF PROPOSAL, IF ANY, MUST BE SIGNED.



Exhibit A
Acknowledgment & Certification

Apex Companies, L.L.C. ("Company") is providing services to the Des Moines Independent Community School District ("District") as a contractor, vendor, supplier, provider or sub-provider and/or is operating or managing the operations of a contractor, vendor, supplier or provider. The services provided by the Company may involve the presence of the Company's employees upon the real property of the District.

The Company acknowledges that Iowa law prohibits a sex offender who has been convicted of a sex offense against a minor from being present upon the real property of the District. The Company further acknowledges that, pursuant to Iowa law, a sex offender who has been convicted of a sex offense against a minor shall not operate, manage, be employed by, or act as a contractor or volunteer at the District.

The Company hereby certifies that no one who is an owner, operator or manager of the Company has been convicted of a sex offense against a minor. The Company further certifies and agrees that it shall not permit any person who is a sex offender convicted of a sex offense against a minor to provide any services to the District in accordance with the prohibitions set forth above.

The Company further certifies that the Company has completed a satisfactory background check on the Company's employees. The Company hereby agrees to provide the District with the Company's background screening procedures including specific context and infractions that are reviewed by the Company. The District reserves the right to, but does not have the obligation to, conduct a District background check on Company employees as determined by the District in its sole discretion. The District reserves the right to restrict access of any Company employee upon the real property of the District if such employee does not clear the District's background check.

The District reserves the right, but does not have the obligation to, to audit the Company's background screening program at any time, whether announced or unannounced. The Company hereby agrees that the Company shall, upon request, permit an authorized District representative to review background screening records, including those of individual Company employees, in order to conduct a compliance review, audit or investigation, to the fullest extent permitted by law.

The Company shall ensure that the provisions of this Acknowledgement and Certification are extended to any and all subcontractors, consultants, or others the Company may engage if such engagement involves their presence upon the real property of the District.

The Company understands and agrees that violation of any of the provisions of this Acknowledgement and Certification shall constitute sufficient grounds for termination of any contract or subcontract without damages or penalty to the District.

This Acknowledgement and Certification is to be construed under the laws of the State of Iowa. If any portion hereof is held invalid, the balance of the document shall, notwithstanding, continue in full legal force and effect.

In signing this Acknowledgement and Certification, the person signing on behalf of the Company hereby acknowledges that he/she has read this entire document that he/she understands its terms, and that he/she not only has the authority to sign the document on behalf of the Company, but has signed it knowingly and voluntarily.